# ENVIRONMENTAL PROTECTION AGENCY

# SMALL BUSINESS INNOVATION RESEARCH PHASE II PROGRAM SOLICITATION (AMENDED)

RFP# PR-NC-03-10621

ISSUE DATE: August 28, 2003

CLOSING DATE: October 16, 2003\*

\*CAUTION - See Section V., Paragraph I. 10(c)(3), Instructions to Offerors, concerning late proposals and modifications.

Your proposal with an original and nine (9) copies (including all appendices) shall be received at one of the following addresses by 12:00 p.m. (Noon) local time on October 16, 2003.

#### U.S. POSTAL SERVICE MAIL:

U.S. Environmental Protection Agency Attention: Marsha Johnson, SBIR Phase II RTP Procurement Operations Division (D143-01) Research Triangle Park, N.C. 27711

### HAND-CARRIED/COURIER ADDRESS:

U.S. Environmental Protection Agency Attention: Marsha Johnson, SBIR Phase II RTP Procurement Operations Division (D143-01) 4930 Page Road Durham, N.C. 27703

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#### PHASE II SOLICITATION FOR SMALL BUSINESS INNOVATION RESEARCH

#### I. PROGRAM DESCRIPTION

- A. The Environmental Protection Agency invites you to submit a Phase II proposal under the Small Business Innovation Research Program for the same technology funded under either the EPA FY 2002 Phase I SBIR Solicitation (No. PR-NC-01-11782/Closing Date May 24, 2001) or the EPA Phase I SBIR Solicitation (No. PR-NC-02-10155/Closing Date May 23, 2002). (See B. below for exactly which firms are eligible.) Funding for Phase II shall be based upon the results during and after Phase I, the soundness of the Phase II work plan, the commercial potential of the Phase II technology, program balance and critical Agency requirements.
- B. The SBIR Program is a uniform process of soliciting proposals and awarding funding agreements for research (R) or research and development (R&D) for cutting-edge research on advanced concepts that address EPA priority needs. The EPA program follows the SBIR program's uniform competitive process. THIS SOLICITATION IS FOR PHASE II PROPOSALS ONLY. Companies submitting unsuccessful Phase II proposals under the previous Phase II solicitation (No. PR-NC-02-10447/Closing Date November 27, 2002) are eligible to submit proposals in response to this Phase II Solicitation.

Companies awarded Phase I contracts under the previous Phase I Solicitation (No. PR-NC-02-10155) and submitting unsuccessful Phase II proposals under this Phase II solicitation will NOT receive a second opportunity to submit a revised proposal of the same technology under future Phase II solicitations.

The phases of the SBIR program are described below.

(1) PHASE I. Phase I involves a solicitation of proposals to conduct feasibility related experimental research or R&D efforts on described agency requirements. The object of this phase is to determine the technical feasibility of the proposed effort and the quality of performance of the small firm with a relatively small agency investment before consideration of further Federal support in Phase II.

- (2) PHASE II. Phase II is the principal research or R&D effort leading to commercialization. The object is to continue the research or R&D initiated under Phase I and work toward commercialization of the technology. Where possible, Phase II should result in commercial ready technologies. However, Phase II may not necessarily complete the total research and development needed to fully commercialize the technology. The Government is not obligated to fund any specific Phase II proposal. The dollar amount of Phase II without the option is \$225,000.
- PHASE II COMMERCIALIZATION OPTION. This solicitation includes a Phase II Option under which Phase II offerors may submit a proposal for additional funding to expand Phase II R&D efforts to accelerate commercialization (See Section III.F. Attachment 3: Phase II Commercialization Option Proposal.) The purpose of the additional funding is to accelerate the project to the commercialization stage. EPA federal funds must be designated strictly for advancing the research related elements of the project. EPA will exercise the option up to \$70,000 after the contractor provides the documentation showing that at least \$100,000 has been transferred to the contractor from one or more third parties (See Section III.F for required documentation.) The Government will evaluate Phase II proposals in accordance with the criteria specified in Section IV. No automatic preference shall be given to offers which address the option; however, in the case where an offeror addresses the option in its proposal, the entire proposal including the option shall be evaluated. Government is not obligated to fund any specific Phase II option.
- (4) PHASE II ENVIRONMENTAL TECHNOLOGY VERIFICATION (ETV) OPTION. This solicitation also includes a Phase II ETV Option under which Phase II offerors may submit a proposal for additional funding to expand the Phase II R&D effort to include ETV verification testing. (See Section III.G. Attachment 4 entitled "Phase II ETV Option Proposal.") The purpose of the additional funding is to facilitate third party R/R&D verification testing that will improve the quality assurance and quality control(QA/QC)of the technology (See Section III.H. Attachment 5 entitled "Phase II Quality Assurance Plan.") and accelerate the acceptance and use of improved and more cost-effective technologies. EPA will exercise the option up to \$25,000 after the contractor provides the documentation showing the technology has been accepted into

ETV technology verification testing. (See Section III.G for required documentation, ETV Technology Verification Testing Commitment Letter.) The Government will evaluate Phase II proposals in accordance with the criteria specified in Section IV. No automatic preference shall be given to offers which address the option; however, in the case where an offeror addresses the option in its proposal, the entire proposal including the option shall be evaluated. The Government is not obligated to fund any specific Phase II option.

- (5) Offerors who are interested in the Phase II Commercialization and/or ETV option must apply for the option(s) on Appendix 1. Offerors who do not apply for the option(s) in their Phase II proposal will **not** be eligible for the option(s) during Phase II.
- C. Each offeror submitting a Phase II proposal must still qualify as a small business for research or R&D purposes at the time of a Phase II award. In addition, the primary employment of the principal investigator must be with the small business firm at the time of award and during the conduct of the proposed research. Principal investigators who appear to be employed by a university must submit a letter from the university stating that the principal investigator, if awarded an SBIR contract, will become a less-than-half-time employee of the university. Also, a principal investigator who appears to be a staff member of both the applicant and another employer must submit a letter from the second employer stating that, if awarded an SBIR contract, he/she will become a less-than-half-time employee of such organization. For Phase II, a minimum of one-half of the research and/or analytical effort must be performed by the proposing small business concern unless otherwise approved in writing by the Contracting Officer. Also, the research or R&D work must be performed in the United States. (For definition of the United States, see Section II.I.)
- D. The Government anticipates the award of approximately \$2.5 M in firm fixed price contracts at approximately \$225,000 each including profit, with option(s) for up to an additional \$95,000, but reserves the right to change either the number of awards or the amount of the individual awards depending on the outcome of the selection process. The contractor may propose a period of

performance not to exceed fifteen (15) months. Award of any contract(s) resulting from this solicitation shall be to the responsible offeror(s) with the highest rankings after evaluation in accordance with Section IV. Source selection will not be based on a comparison of cost or price. However, cost or price will be evaluated to determine whether the price, including any proposed profit, is fair and reasonable and whether the offeror understands the work and is capable of performing the contract.

E. All inquiries concerning this solicitation shall be referred to the EPA Contract Specialist:

Marsha Johnson

U.S. Environmental Protection Agency RTP Procurement Operations Division (D143-01) Research Triangle Park, North Carolina 27711

Phone: (919) 541-0952

E-mail: johnson.marsha@epa.gov

# II. DEFINITIONS

For purposes of this solicitation, the following definitions apply:

- A. R/R&D. Research or Research and Development is any activity that is:
- (1) A systematic, intensive study directed toward greater knowledge or understanding of the subject studied.
- (2) A systematic study directed specifically toward applying new knowledge to meet a recognized need; or
- (3) A systematic application of knowledge toward the production of useful materials, devices, and systems or methods, including design, development, and improvement of prototypes and new processes to meet specific requirements.
- B. FUNDING AGREEMENT. Any contract, grant, or cooperative agreement entered into between any Federal Agency and any small business concern for the performance of experimental,

developmental, or research work, including products or services, funded in whole or in part by the Federal Government.

- C. SUBCONTRACT. Any agreement, other than one involving an employer-employee relationship, entered into by an awardee of a funding agreement calling for supplies or services for the performance of the original funding agreement.
- D. SOCIALLY AND ECONOMICALLY DISADVANTAGED SMALL BUSINESS CONCERN. A socially and economically disadvantaged small business concern is one that is:
- (1) At least 51 percent owned by (i) an Indian tribe or a native Hawaiian organization, or (ii) one or more socially and economically disadvantaged individuals.
- (2) Whose management and daily business operations are controlled by one or more socially and economically disadvantaged individuals.
- E. SOCIALLY AND ECONOMICALLY DISADVANTAGED INDIVIDUAL. A socially and economically disadvantaged individual is defined as a member of any of the following groups:
- (1) Black Americans
- (2) Hispanic Americans
- (3) Native Americans (American Indians, Eskimos, Aleuts, or Native Hawaiians);
- (4) Asian-Pacific Americans (persons with origins from Burma, Thailand, Malaysia, Indonesia, Singapore, Brunei, Japan, China (including Hong Kong), Taiwan, Laos, Cambodia (Kampuchea), Vietnam, Korea, The Philippines, U.S. Trust Territory of the Pacific Islands (Republic of Palau), Republic of the Marshall Islands, Federated States of Micronesia, the Commonwealth of the Northern Mariana Islands, Guam, Samoa, Macao, Fiji, Tonga, Kiribati, Tuvalu, or Nauru);
- (5) Subcontinent Asian Americans (persons with origins from India, Pakistan, Bangladesh, Sri Lanka, Bhutan, the Maldives Islands, or Nepal);
- (6) Other groups designated from time to time by SBA pursuant to Section 124.103(d) of the 13 CFR Ch.1 (1-1-02 Edition).

- F. SMALL BUSINESS CONCERN. A concern that, on the date of award for both Phase I and Phase II funding agreements:
- (1) Is organized for profit, with a place of business located in the United States, which operates primarily within the United States or which makes a significant contribution to the United States economy through payment of taxes or use of American products, materials or labor;
- (2) Is in the legal form of an individual proprietorship, partnership, limited liability company, corporation, joint venture, association ,trust or cooperative, except that where the form is a joint venture, there can be no more than 49 percent participation by foreign business entities in the joint venture;
- (3) Is at least 51 percent owned and controlled by one or more individuals who are citizens of, or permanent resident aliens in, the United States, except in the case of a joint venture, where each entity to the venture must be 51 percent owned and controlled by one or more individuals who are citizens of, or permanent resident aliens in the United States; and
- (4) Has, including its affiliates, not more than 500 employees.
- G. WOMEN-OWNED SMALL BUSINESS CONCERN. A small business concern that is at least 51 percent owned by one or more women, or in the case of any publicly owned business, at least 51 percent of the stock is owned by women, and women control the management and daily business operations.
- H. PRIMARY EMPLOYMENT. More than one-half of the principal investigator's time is spent in the employ of the small business concern.
- I. UNITED STATES. The 50 States, the Territories and possessions of the Federal Government, the Commonwealth of Puerto Rico, the District of Columbia, the Republic of the Marshall Islands, the Federated States of Micronesia, and the Republic of Palau.
- J. COMMERCIALIZATION. The process of developing marketable

products or services and producing and delivering products or services for sale (whether by the originating party or by others) to Government or commercial markets.

- K. SBIR Technical Data. All data generated during the performance of an SBIR award.
- L. SBIR Technical Data rights. The rights an small business concern obtains in data generated during the performance of any SBIR Phase I, Phase II, or Phase III award that an awardee delivers to the Government during or upon completion of a Federally-funded project, and to which the Government receives a license.
- M. ENVIRONMENTAL TECHNOLOGY VERIFICATION (ETV). ETV was created by EPA to facilitate deployment of innovative or improved environmental technologies through performance verification and dissemination of information. The goal of the ETV program is to further environmental protection by substantially accelerating the acceptance and use of improved and more cost effective technologies. ETV seeks to achieve this goal by providing high quality, peer reviewed data on technology performance to those involved in the design, distribution, permitting, purchase and use of environmental technologies. More information on ETV is available in Appendix 4 of this solicitation and at: http://www.epa.gov/etv.

# III. PROPOSAL PREPARATION INSTRUCTIONS AND REQUIREMENTS

# A. PROPOSAL COVER SHEET

The offeror shall complete the Proposal Cover Sheet (Appendix 1) as page 1 of each copy of each proposal. All pages must be consecutively numbered. There is NO page limit for Phase II proposals. The original of the cover sheet must contain the pen-and-ink signatures of the authorized negotiator and the person authorized to sign the proposal.

#### B. ABSTRACT OR SUMMARY

The offeror shall complete the Project Summary form (Appendix 2) as page 2 of each proposal. The technical abstract should include a brief description of the problem or opportunity, the innovation, project objectives, description of the effort, and the results of Phase I (see Part C.2 below). In summarizing anticipated results, the implications of the approach and the potential commercial applications of the research shall be stated. THE ABSTRACT IS USED EXTENSIVELY DURING THE EXTERNAL PEER REVIEW AND EPA PROGRAMMATIC RELEVANCY REVIEW. The project summary of the successful proposals will be published by EPA and, therefore, must not contain proprietary information.

# C. TECHNICAL CONTENT: PHASE II PROPOSAL

The Phase II technical proposal is described below.

Begin the main body of the Phase II technical proposal on page 3. Note that there are five attachments (or seven if the offeror is applying for both Phase II Options) required as part of the complete Phase II proposal as follows:

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Attachment 1: Phase I Final Report (See Section D);
Attachment 2: Commercialization Plan (See Section E);
Attachment 3: Phase II Commercialization Option Proposal
(See Section F);
Attachment 4: Phase II ETV Option Proposal (See Section G);
Attachment 5: Phase II Quality Assurance Plan (Section H);
Attachment 6: Cost Breakdown/Proposed Budget(See Section I);
Attachment 7: Representations/Certifications(See Section J).
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The main body of the technical proposal should contain sections that, at a minimum, respond to each of the following requirements:

- (1) Identification and Significance of the Problem or Opportunity. A clear statement of the specific technical problem or opportunity addressed.
- (2) Provide a summary/discussion of the Phase I objectives and Phase I results, including a comparison/discussion of these objectives/results with the Phase II specific objectives and

expected results. Any new results since the submission of the Phase I Final Report should be reported in this section. NOTE: The Phase II proposal must include a copy of the Phase I Final Report. This section of the proposal should be a brief summary of the key Phase I findings and results. (See Section D below.)

- (3) Phase II Work Plan. Provide a detailed description of the Phase II R/R&D plan. The plan should indicate what will be done, where it will be done and how the R/R&D will be carried out. The work planned to achieve each objective or task should be discussed in detail, to enable a complete scientific and technical evaluation of the work plan. A work schedule should also be provided.
- (4) Related Research or R&D. Describe significant research or R&D that is directly related to the proposal including any conducted by the project manager or principal investigator or by the proposing firm. Describe how it relates to the proposed effort, and any planned coordination with outside sources. The proposer must persuade reviewers of his/her awareness of recent research or R&D conducted by others in the specific topic area.
- (5) Key Personnel and Bibliography of Directly Related Work. Identify key personnel involved in Phase II including their directly related education, experience, and bibliographic information. Where vitae are extensive, summaries that focus on the most relevant experience or publications are desired.
- (6) Consultants. Involvement of consultants in the planning and research stages of the project is permitted. Offerors are encouraged to allow up to \$4,000 of SBIR funds per year for consultant services associated with commercialization. Monies proposed for commercialization assistance should be included in the offeror's proposed total price, which is not to exceed \$225,000. The proposal should describe in detail how these services will be used.
- (7) Commercialization Plan. Provide a brief summary of the important elements of the Commercialization Plan. Note: The Phase II Proposal must include a copy of the Commercialization Plan. This section is only a brief summary of the plan.

# (See Section E below.)

- (8) Phase II Commercialization Option. If you are applying for the commercialization option, provide a brief summary of the important elements of the option and how it is expected to accelerate the project to the commercialization stage. Note: The Commercialization Option Proposal shall be submitted as Attachment 3 of the Phase II proposal (See Section F below.)
- (9) Phase II ETV Option. If you are applying for the ETV option, provide a brief summary of the important elements of the option. Note: The ETV Option Proposal shall be submitted as Attachment 4 of the Phase II proposal (See Section G below.)
- (10) Similar or Closely Related SBIR Awards. If the small business concern has received ANY prior Phase I or Phase II award(s) from EPA or any Federal agency for similar or closely related research in the prior 5 fiscal years, submit name of awarding agency, date of award, funding agreement number, amount, topic or subtopic title, follow-on agreement amount, source and date of commitment and current commercialization status.

  DESCRIBE THE TECHNICAL DIFFERENCES AND REASONS WHY THE PROPOSED NEW PHASE II RESEARCH IS DIFFERENT FROM RESEARCH CONDUCTED UNDER PRIOR SBIR AWARDS.
- (11) Duplicate or Equivalent SBIR Proposals. A firm may elect to submit essentially equivalent work under other Federal Program Solicitations. In these cases, a statement shall be included in each such proposal indicating: the name and address of the agencies to which proposals were submitted or from which awards were received; date of proposal submission or date of award; title, number, and date of solicitations under which proposals were submitted or awards received; specific applicable research topics for each proposal submitted or award received; titles of research projects; name and title of project manager or principal investigator for each proposal submitted or award received.
- (12) Prior SBIR Phase II Awards. If the small business concern has received <u>ANY</u> Phase II award from any Federal agency in the prior 5 fiscal years, submit name of awarding agency, date of award, funding agreement number, amount, topic or subtopic title, follow-on agreement amount, source and date of commitment and

current commercialization status for each Phase II.

# D. ATTACHMENT 1: PHASE I FINAL REPORT

The SBIR Phase I Final Report (submitted under your Phase I contract) is required to be submitted as Attachment 1 of the Phase II proposal. Key Phase I findings and results needed to understand the potential of the Phase II research should be summarized in Section C(2) of the technical proposal.

#### E. ATTACHMENT 2: COMMERCIALIZATION PLAN

Provide a commercialization plan related directly to producing an innovative product, process or device and getting it into commercial production and sales. Comprehensive business plans (that are company rather than project oriented) are not desired. While the results of the Phase I commercialization technical assistance provided by EPA to each SBIR Phase I company are important to the commercialization plan, it is anticipated that the company will utilize this information for preparing the Commercialization Plan rather than simply submitting the technical assistance product as Attachment 2. Key elements of the commercialization plan needed to understand the potential of the Phase II research should be summarized in Section C(7) of the technical proposal. The Commercialization Plan should contain sections that, at a minimum, respond to each of the following requirements:

- (1) Company: Brief description of the company, its principal field(s) of interest, size and current products and sales.
- (2) SBIR Project: A concise description of the project and its key technical objectives.
- (3) Commercial Applications: Potential commercial applications of the research results specifying customers and specific needs which will be satisfied.
- (4) Patent Status: Do you have or intend to file for one or more patents as a result of the SBIR project?

- (5) Innovation: What is particularly innovative about the anticipated technology or products? (Innovation may be expressed in terms of applications, performance, efficiencies or reduced cost.)
- (6) Competitive Advantages: What significant advantages in application, performance, technique, efficiency, or costs, do you anticipate your new technology will have over existing technology?
- (7) Markets: What are the anticipated specific markets for the resulting technology, their estimated size, classes of customers, and your estimated market share five years after the Phase II project is completed and/or first sales?
- (8) Competition: Who are the major competitors in the markets, present and/or anticipated?
- (9) Production Plan: Briefly describe how you plan to produce your product. Do you intend to manufacture it yourself, subcontract the manufacturing, enter into a joint venture or manufacturing agreement, license the product, etc.? When do you anticipate doing so?
- (10) Marketing Plan: Briefly describe the approach and steps you plan to take to commercialize the research results from the end of Phase II to significant sales. Do you plan to market the product yourself, through dealers, contract sales, marketing agreements, joint venture, sales representatives, foreign companies, etc.?
- (11) Financing Plan: Briefly describe your plan to raise money to support your commercialization plan. In describing any arrangements for non-Federal capital commitments, the proposal must include the following:
  - (a) The name and address of commercial firm
  - (b) Nature of arrangements
  - (c) Amount
  - (d) Degree of formality
  - (e) Conditions of arrangements
  - (f) Any available written evidence of third party agreement

- (12) Second Phase Funding Commitments: Briefly describe any second phase funding commitments from private sector or non-SBIR funding sources. Offerors are encouraged to use at least \$4,000 of SBIR funds for commercialization consultant services. (See Section III.C.6).
- (13) Third Phase Follow-on Funding Commitments: Briefly describe any third phase follow-on funding commitments or other indicators of commercial potential of the idea.

# F. ATTACHMENT 3: PHASE II COMMERCIALIZATION OPTION PROPOSAL

If you are applying for the Phase II Commercialization Option (funding up to \$70,000), you need to include a Phase II Option Proposal as Attachment 3 of the full Phase II Proposal. The Commercialization Option Proposal should include a technical proposal and a budget form (see Appendix 3A).

The technical proposal should describe the expanded R&D activity to be performed under the Commercialization Option, what will be done, where it will be done and how the R&D will be carried out. The additional work proposed under the Phase II Commercialization Option must be an expansion of the technical work being performed in the basic Phase II project. The work planned should be discussed in sufficient detail to enable a scientific and technical evaluation of the work. A work schedule should also be provided. Contractors may plan on up to one additional year, if needed, to complete the Phase II Commercialization Option.

The Commercialization Option Technical Proposal should also include a description of the expected third party investment, including what activities are to be conducted and the form and total amount of expected third party financing. Signed third party commitment letters or letters of interest from third parties are encouraged but not required.

While the EPA funds must be used for the proposed new R&D efforts, the third party funds can be used for prototypes, demonstration or other R&D and/or commercialization efforts, including market research, advertising and understanding or targeting your customer's needs, patent support,

leveraging/pursuing strategic or financial investors, marketing and business planning.

The Commercialization Option proposal must also include the Budget form (see Appendix 3A). Incorporate the copy of the budget form bearing the original signature into the copy of the proposal bearing the original signature on the cover page.

# DOCUMENTATION REQUIRED DURING PHASE II

EPA may <u>unilaterally</u> exercise the Phase II Commercialization Option at any time during the Phase II contract. As required documentation, the Contractor must provide evidence of having received funding of at least \$100,000 from a third party as defined below, for support during the Phase II contract. The required documentation must be received by the Contracting Officer no later than 90 days before the end of the Phase II contract.

The contractor must provide a letter to EPA with attachments of letters from the third party investor(s) that specifies the amount of the investment and the method by which the investor provided the resources to the company. The letter must specifically state that "\$\_\_\_\_\_\_\_ has been transferred to (SBIR Firm Name) from the following third party investor(s): (List names and itemized amounts if more than one) in accord with the SBIR Phase II contract procedures, and for purposes related to work being performed under EPA SBIR Contract Number \_\_\_\_\_\_\_. " Note: The letter must be accompanied by

documentation of the deposit or credit transaction showing that the funds were deposited.

The third party investment can be cash and liquid assets. Third party investment can include proof of the bank transaction showing that the third party has exercised its commitment. Third party investment from partner companies must document dollar amounts and methods showing how these resources will be provided to the SBIR company. Self financing, bank loans and in-kind equipment or in-kind services do NOT qualify as third party investment under Phase II contracts. Also, claims for lost production or expenses associated with trade shows do not qualify as third party investment.

Third party investors may include such entities as a venture capital firm, an individual "angel" investor, local, state or federal non-SBIR funding, or another company under a partnership, licensing or joint venture arrangement or any combinations of the above. Self financing, bank loans and in-kind services and Third Party investors do not include equipment do not qualify. owners of the small business, their family members, and/or "affiliates" of the small business awardee, as defined in Title 13 of the Code of Federal Regulations (C.F.R.), Section 121.103. As discussed in that section, concerns are affiliates of each other when one concern controls or has the power to control the other, or a third party or parties controls or has the power to control both. Factors such as ownership, management, previous relationships with or ties to another concern, and contractual relationships, can be considered in determining whether affiliation exists. Individuals or firms that have identical or substantially identical business or economic interests, such as family members, persons with common investments, or firms that are economically dependent through contractual or other relationships, may be treated as one party with such interests aggregated.

The Government intends to exercise the option within 60 days of the Contractor's satisfactory submission of the required documentation. Exercise of the option will increase the total contract price by an additional \$70,000 maximum as shown in the Consideration and Payment Schedule via a modification to the contract, and the Contractor will be obligated to implement the Phase II Commercialization Option Work Plan as proposed. The last commercialization plan required as part of the final report should indicate how the \$100,000 (or more) of third party funding was expended during Phase II and how the third party funding commitment accelerated commercialization of the Phase II technology.

# G. ATTACHMENT 4: PHASE II ETV OPTION PROPOSAL

If you are applying for the Phase II Environmental Technology Verification (ETV) Option (funding up to \$25,000), include a Phase II ETV Option Proposal as Attachment 4 of the full Phase II Proposal. The ETV Option Proposal shall include a technical proposal and a budget form (see Appendix 3B).

The ETV Option Technical Proposal shall describe the expected verification testing program, possible verification factors, verification activities and schedule. It is likely that the proposal would track with the general sections of the example ETV Technology Verification Testing Commitment Letter (See Appendix 4.) Cost and cost sharing shall also be addressed in the Phase II ETV Option Proposal (see Appendix 3B). For the Phase II ETV Option Proposal, the offeror should contact the appropriate ETV testing organization (See <a href="www.epa.gov/etv">www.epa.gov/etv</a>) for a cost estimate. The EPA SBIR funds (maximum \$25,000)may be used toward the proposed ETV verification testing R/R&D costs (excluding profit) and will improve the quality assurance and quality control (QA/QC) of the technology. The offeror is required to use other non-SBIR funds for any ETV verification cost over \$25,000.

The ETV Option proposal shall also include the Budget form (see Appendix 3B). Incorporate the copy of the budget form bearing the original signature into the copy of the proposal bearing the original signature on the cover page.

# DOCUMENTATION REQUIRED DURING PHASE II

EPA may <u>unilaterally</u> exercise the Phase II ETV Option at any time during the Phase II contract. As required documentation, the Contractor shall provide a copy of the signed ETV Technology Verification Testing Commitment Letter. An example ETV Commitment Letter is provided in Appendix 4. The required documentation shall be received by the Contracting Officer no later than 90 days before the end of the Phase II contract.

In addition, the Contractor shall provide appropriate supporting documentation with their invoices of costs incurred with the ETV Option (See Section 6 of the Example ETV Commitment Letter-Appendix 4).

The Government intends to exercise the option within 60 days of the Contractor's satisfactory submission of the required documentation. Exercise of the option will increase the total contract price by an additional \$25,000 maximum as shown in the Consideration and Payment Schedule via a modification to the contract, and the Contractor will be obligated to implement the Phase II ETV Option as proposed.

# H. ATTACHMENT 5: PHASE II QUALITY ASSURANCE PLAN

In your proposal provide a Phase II Quality Assurance Summary. This summary is a paragraph describing expected key elements of the Phase II Quality Assurance Plan and steps that will be taken to prepare the plan. The Proposed Quality Assurance Plan is required with the first monthly report.

Phase II awardees must provide with their first monthly report information on whether or not their research involves technology-specific testing or environmentally related measurements. If it does, a quality system is required. This Phase II <u>Quality Assurance Plan</u> should, for each item listed below, either present the required information or explain why the item does not apply to the proposed research. EPA requires that a Contractor consider quality assurance (QA) and quality control (QC) for funded research or technology. Definitions for these terms and information on EPA's Quality System may be found at http://epa.gov/quality. The Phase II Quality Assurance Plan is then implemented during performance of Phase II.

- (1) The activities to be performed or hypothesis to be tested (reference may be made to the specific page and paragraph number in the application where this information may be found); criteria for determining the acceptability of data quality in terms of precision, accuracy, representativeness, completeness, comparability. (Note: these criteria must also be applied to determine the acceptability of existing or secondary data to be used in the project.)
- (2) The study design including sample type and location requirements and statistical analyses that were used to estimate the types and numbers of samples required for physical samples or similar information for studies using survey and interview techniques.
- (3) The procedures for the handling and custody of samples, including sample identification, preservation, transportation, and storage.
- (4) The procedures that will be used in the calibration and performance evaluation of the sampling and analytical methods

used or equipment developed during the project.

- (5) The procedures for data reduction and reporting, including a description of statistical analyses to be used and of any computer models to be designed or utilized with associated verification and validation techniques.
- (6) The quantitative and/or qualitative procedures that will be used to evaluate the success of the project, including any plans for peer or other reviews of the study design or analytical methods prior to data collection.

# I. ATTACHMENT 6: PHASE II COST BREAKDOWN/PROPOSED BUDGET

Complete the Budget form (see Appendix 3), and photocopy the form for the required 9 copy submission. Incorporate the copy of the budget form bearing the original signature into the copy of the proposal bearing the original signature on the cover page. Complete the Budget form for the Options (see Appendix 3A and 3B) as part of the Phase II Option Proposals in Attachments 3 and 4 of the complete Phase II Proposal.

#### J. ATTACHMENT 7: REPRESENTATIONS AND CERTIFICATIONS

Attachment 7 (see Appendices 5 and 6) is a Representations and Certifications Package. Please fill out completely, sign, and return with the proposal. Completion of this package is required before any award can be made. Failure to complete fully and sign this package could delay award.

# IV. METHOD OF SELECTION AND EVALUATION CRITERIA

All Phase II proposals will be evaluated on a competitive basis. Each proposal will be judged on its own merit. The Agency is under no obligation to fund any proposal or any specific number of proposals in a given topic. It also may elect to fund several or none of the proposed approaches to the same topic or subtopic.

# A. TECHNICAL EVALUATION CRITERIA

All Phase II proposals will be evaluated and judged on a competitive basis by an external peer review panel of technical experts. All peer reviewers will be required to sign an agreement to protect the confidentiality of all proposal material. A copy of the confidentiality agreement is available upon request. The external peer review panel will review all proposals using the technical evaluation criteria described in Section B. Based on this review, the panel will assign adjectival ratings of "Highly Recommended", "Recommended" or "Not Recommended" to each proposal. EPA program managers will then rank all "Highly Recommended" and "Recommended" proposals based on program priorities, balance, relevancy and program funds.

#### B. EXTERNAL PEER REVIEW

Phase II proposals will be evaluated in accordance with the following Phase II peer review criteria to assess the significance of Phase I results, the soundness of the Phase II work plan, and the commercial potential of the technology. Each of the peer review criteria are of equal importance.

# PHASE II PEER REVIEW CRITERIA

- 1. Results of Phase I and degree to which research objectives and identified customer needs were met. Demonstration of performance/cost effectiveness and environmental benefits associated with the proposed research, including risk reduction potential.
- 2. Quality and soundness of the Phase II research plan to establish the technical and commercial viability of the proposed concept as evidenced through technology prototypes or initial commercial demonstrations.
- 3. Qualifications of the principal/key investigator, supporting staff and consultants. Time commitment of principal/key investigator, adequacy of equipment and facilities and proposed budget to accomplish the proposed research. Adequacy of Phase II Quality Assurance Summary.
- 4. Potential of the proposed concept for significant

commercialization applications. The quality and adequacy of the commercialization plan to produce an innovative product, process or device and getting technology prototypes or initial Phase II applications into commercial production and sales.

5. The offeror's SBIR or other research commercialization record. Existence of second phase funding commitments from private sector or non-SBIR funding sources. Existence of third phase follow-on commitments and presence of other indicators of commercial potential of the idea.

# C. EPA PROGRAMMATIC RELEVANCY REVIEW

Phase II proposals that receive ratings of "Highly Recommended" and "Recommended" by the external peer review panel will be subject to the programmatic relevancy review by EPA program managers using the Phase II review criteria described below to select which of the "Highly Recommended" and "Recommended" proposals will be funded. Projects will not be funded where EPA determines the proposed research is already being supported by EPA or another known source. Each of the programmatic relevancy review criteria are of equal importance.

# PHASE II PROGRAMMATIC RELEVANCY REVIEW CRITERIA

- 1. The potential of the Phase II technology to meet Agency program priorities and to strengthen the overall balance of the SBIR program. How well the technology fits into EPA's overall research strategy.
- 2. The potential of the Phase II technology for significant environmental benefits and for strengthening the scientific basis for risk assessment/risk management in the Agency research topic area.
- 3. The potential of the Phase II technology to have broad application or to impact large segments of the population.

# D. RELEASE OF PROPOSAL REVIEW INFORMATION.

After final award decisions have been announced, the technical evaluation will be provided to the proposer. The identity of the reviewer(s) shall not be disclosed.

#### V. CONSIDERATIONS

# A. PHASE II CONTRACT REPORTING REQUIREMENTS

(1) During the duration of the contract, the contractor shall furnish two (2) copies of a monthly letter report stating progress made. One (1) copy of the report shall be submitted to the Project Officer with one (1) copy to the Contract Specialist. The reports shall be submitted within 7 calendar days after the end of the reporting period. Specific areas of interest shall include progress made and difficulties encountered during the reporting period, and a statement of activities anticipated during the subsequent reporting period. The report shall include any changes in personnel associated with the project. Also, the first month's report shall contain an updated work plan and schedule of accomplishments for the subsequent months of the project. The Monthly Report shall include, as an attachment, a copy of the monthly voucher for same period.

If either or both Phase II Options are executed by contract modification, the contractor will be required to report R/R&D and commercialization/ETV progress associated with the Option(s), including progress using EPA SBIR funds and progress using the non-SBIR funds. The monthly report must indicate expenditures of SBIR and non-SBIR funds during the monthly reporting period.

- (2) The first monthly report must also include a copy of the Phase II Proposed Quality Assurance Plan for EPA approval. Phase II awardee must provide information on whether or not their research involves technology-specific testing or environmentally related measurements. If it does, a quality system must be described that complies with applicable requirements. (See Section III.H).
- (3) Two copies of a comprehensive final report on the Phase II

project shall be submitted by the final completion date of the contract. One copy shall be provided to the Project Officer and one copy to the Contract Specialist. This final report shall include a single-page project summary as the first page, identifying the purpose of the research, a brief description of the research carried out, the research findings or results, ETV reports, and commercial applications of the research in a final paragraph. The balance of the report should indicate in detail the research objectives, research work carried out, results obtained, and estimates of technical feasibility. A copy of the latest commercialization plan developed during Phase II shall be included in the final report.

(4) One hard copy (and one copy on a disk in Wordperfect or ASCII format) of a publishable (cleared for the general public) 2-3 page executive summary of the final report for Phase II shall be submitted to the Project Officer by the completion date of the contract. Only one hard copy of the executive summary shall be provided to the Contract Specialist. This special report should be a true summary of the report, including the purpose of the project, work carried out and results. The summary should stress innovation and potential commercialization. The executive summary will be placed on the EPA SBIR Website and therefore, it should include the specific results the company is willing to release to the public.

# B. PAYMENT SCHEDULE

Monthly progress payments will be allowed for SBIR Phase II contractors at a maximum rate of 85% of total costs incurred for each reporting period. The remainder shall be paid upon receipt and acceptance of the final report. Pursuant to the provisions of FAR 52.232-25, PROMPT PAYMENT (Feb 2002), payment will be rendered within thirty (30) days after receipt of a proper invoice for each reporting period. Appropriate provisions will be included in the contract.

# C. INNOVATIONS, INVENTIONS AND PATENTS

(1) PROPRIETARY INFORMATION. Information contained in unsuccessful proposals will remain the property of the proposer. The Government, may, however, retain copies of all proposals. Public release of information in any proposal submitted will be subject to existing statutory and regulatory requirements. If

proprietary information is provided by a proposer in a proposal which constitutes a trade secret, proprietary commercial or financial information, confidential personal information or data affecting the national security, it will be treated in confidence, to the extent permitted by law, provided this information is clearly marked by the proposer with the term "confidential proprietary information" and provided the following legend, which appears on the cover page of the proposal is completed:

"This proposal includes data that shall not be disclosed outside the Government and shall not be duplicated, used, or disclosed in whole or in part for any purpose other than to evaluate this proposal. If, however, a contract is awarded to this offeror as a result of or in connection with the submission of these data, the Government shall have the right to duplicate, use, or disclose the data to the extent provided in the resulting contract and pursuant to applicable law. This restriction does not limit the Government's right to use information contained in this data if it is obtained from another source without restriction. The data subject to this restriction are contained in sheets/pages (Insert numbers or other identification of sheets) of this proposal."

Any other legend may be unacceptable to the Government and may constitute grounds for removing the proposal from further consideration and without assuming any liability for inadvertent disclosure. The Government will limit dissemination of such information to within official channels. Offerors shall limit proprietary information to only that absolutely essential to their proposal.

(2) RIGHTS IN DATA DEVELOPED UNDER SBIR FUNDING AGREEMENTS. The Contractor is authorized to affix the following "SBIR Rights Notice" to SBIR data delivered under this contract and the Government will thereafter treat the data within the provisions of FAR 52.227-20, RIGHTS IN DATA--SBIR PROGRAM (March 1994). If the Contractor does not affix the Notice to data delivered to the Government in performance of the contract, the Government shall have unlimited rights to all data delivered, except for copyright data approved by the Contracting Officer and registered under U.S.C. 401 or 402. If the claim to copyright data is made, the

Contractor shall affix the applicable copyright notice. The SBIR RIGHTS NOTICE (MAR 1994) is as follows:

"These SBIR data are furnished with SBIR rights under Contract No. \_\_\_\_\_\_. For a period of 4 years after acceptance of all items to be delivered under this contract, the Government agrees to use these data for Government purposes only, and they shall not be disclosed outside the Government (including disclosure for procurement purposes) during such period without permission of the contractor, except that, subject to the foregoing use and disclosure prohibitions, such data may be disclosed for use by support Contractors. After the aforesaid 4-year period, the Government has a royalty-free license to use, and to authorize others to use on its behalf, these data for Government purposes, but is relieved of all disclosure prohibitions and assumes no liability for unauthorized use of these data by third parties. This following Notice shall be affixed to any reproductions of these data, in whole or in part."

- (3) COPYRIGHTS. With prior written permission of the Contracting Officer, the awardee normally may copyright and publish (consistent with appropriate national security considerations, if any) material developed with EPA support. EPA receives a royalty-free license for the Federal Government and requires that each publication contain an appropriate acknowledgment and disclaimer statement.
- (4) PATENTS. Small business concerns normally may retain the principal worldwide patent rights to any invention developed with Government support. The Government receives a royalty free license for Federal Government use, reserves the right to require the patent holder to license others in certain circumstances, and requires that anyone exclusively licensed to sell the invention in the United States must normally manufacture it domestically. To the extent authorized by 35 U.S.C. 205, the Government will not make public any information disclosing a Government-supported invention for a four-year period to allow the awardee a reasonable time to pursue a patent.

# D. COST SHARING

Cost sharing is permitted for proposals under this Program Solicitation; however, cost sharing is not required nor will it be an evaluation factor in consideration of your proposal.

#### E. FEE OR PROFIT

Reasonable fee (estimated profit) will be considered under this solicitation. For guidance purposes, the amount of profit normally should not exceed 10% of total project costs.

#### F. JOINT VENTURES OR LIMITED PARTNERSHIPS

Joint ventures and limited partnerships are eligible provided the entity created qualifies as a small business concern as defined in this Program Solicitation.

# G. RESEARCH AND ANALYTICAL WORK

For Phase II a minimum of one-half of the research and/or analytical effort must be performed by the proposing firm unless otherwise approved in writing by the Contracting Officer.

# H. CONTRACTOR COMMITMENTS

Upon award of a funding agreement, the awardee will be required to make certain legal commitments through acceptance of numerous clauses in Phase II funding agreements. The outline that follows is illustrative of the types of clauses to which the Contractor would be committed. This list should not be understood to represent a complete list of clauses to be included in Phase II funding agreements, nor to be specific wording of such clauses. Copies of complete terms and conditions are available upon request.

- (1) INSPECTION. Work performed under the contract is subject to Government inspection and evaluation at all times.
- (2) EXAMINATION OF RECORDS. The Comptroller General (or a duly authorized representative) shall have the right to examine any directly pertinent records of the awardee involving transactions related to this contract.
- (3) DEFAULT. The Government may terminate the contract if the

Contractor fails to perform the work contracted.

- (4) TERMINATION FOR CONVENIENCE. The contract may be terminated at any time by the Government if it deems termination to be in its best interest, in which case the Contractor will be compensated for work performed and for reasonable termination costs.
- (5) DISPUTES. Any dispute concerning the funding agreement that cannot be resolved by agreement shall be decided by the Contracting Officer with right of appeal.
- (6) EQUAL OPPORTUNITY. The awardee will not discriminate against any employee or applicant for employment because of race, color, religion, sex, or national origin.
- (7) AFFIRMATIVE ACTION FOR VETERANS. The awardee will not discriminate against any employee or application for employment because he or she is a disabled veteran or veteran of the Vietnam era.
- (8) AFFIRMATIVE ACTION FOR HANDICAPPED. The awardee will not discriminate against any employee or applicant for employment because he or she is physically or mentally handicapped.
- (9) OFFICIALS NOT TO BENEFIT. No Government official shall benefit personally from the SBIR contract.
- (10) COVENANT AGAINST CONTINGENT FEES. No person or agency has been employed to solicit or secure the contract upon an understanding for compensation except bonafide employees or commercial agencies maintained by the Contractor for the purpose of securing business.
- (11) GRATUITIES. The contract may be terminated by the Government if any gratuities have been offered to any representative of the Government to secure the contract.
- (12) PATENT AND COPYRIGHT INFRINGEMENT. The Contractor shall report each notice or claim of patent or copyright infringement based on the performance of the contract.
- (13) AMERICAN MADE EQUIPMENT AND PRODUCTS. When purchasing

equipment or a product under the SBIR funding agreement, purchase only American-made items whenever possible.

# I. ADDITIONAL CONTRACT INFORMATION

- (1) The Program Solicitation is intended for informational purposes and reflects current planning. If there is any inconsistency between the information contained herein and the terms of any resulting SBIR funding agreement, the terms of the funding agreement are controlling.
- (2) Before award of an SBIR funding agreement, the Government may request the offeror to submit certain organizational, management, personnel, and financial information to assure responsibility of the offeror.
- (3) The Government is not responsible for any monies expended by the offeror before award of any funding agreement.
- (4) This Program Solicitation is not an offer by the Government and does not obligate the Government to make any specific number of awards. Also, awards under the SBIR program are contingent upon the availability of funds.
- (5) The SBIR program is not a substitute for existing unsolicited proposal mechanisms. Unsolicited proposals shall not be accepted under the SBIR program in either Phase I or Phase II.
- (6) If an award is made pursuant to a proposal submitted under this Program Solicitation, the Contractor will be required to certify that he or she has not previously been, nor is currently being, paid for essentially equivalent work by any agency of the Federal Government.
- (7) EVALUATION OF OPTIONS EXERCISED AT TIME OF CONTRACT AWARD, FAR 52.217-4 (June 1988). Except when it is determined in accordance with FAR 17.206(b) not to be in the Government's best interests, the Government will evaluate the total price for the basic requirement together with the basic option(s) exercised at the time of award.
- (8) EVALUATION OF OPTIONS, FAR 52.217-5 (July 1990). Except when it is determined in accordance with FAR 17.206(b) not to be in

the Government's best interests, the Government will evaluate offers for award purposes by adding the total price for all options to the total price for the basic requirement. Evaluation of options will not obligate the Government to exercise the option(s).

- (9) OPTION FOR INCREASED QUANTITY-SEPARATELY PRICED LINE ITEM, FAR 52.217-7 (March 1989). The Government may require the delivery of the numbered line item, identified in the Schedule as an option item, in the quantity and at the price stated in the Schedule. The Contracting Officer may exercise the option by written notice to the Contractor within the first 14 months of the period of performance. Delivery of added items shall continue at the same rate that like items are called for under the contract, unless the parties otherwise agree.
- (10) Instructions to Offerors Competitive Acquisition, FAR 52.215-1 (May 2001)
- (a) Definitions. As used in this provision--
- "Discussions" are negotiations that occur after establishment of the competitive range that may, at the Contracting Officer's discretion, result in the offeror being allowed to revise its proposal.
- "In writing," "writing," or "written" means any worded or numbered expression that can be read, reproduced, and later communicated, and includes electronically transmitted and stored information.
- "Proposal modification" is a change made to a proposal before the solicitation's closing date and time, or made in response to an amendment, or made to correct a mistake at any time before award.
- "Proposal revision" is a change to a proposal made after the solicitation closing date, at the request of or as allowed by a Contracting Officer as the result of negotiations.
- "Time," if stated as a number of days, is calculated using calendar days, unless otherwise specified, and will include Saturdays, Sundays, and legal holidays. However, if the last day falls on a Saturday, Sunday, or legal holiday, then the period

shall include the next working day.

- (b) Amendments to solicitations. If this solicitation is amended, all terms and conditions that are not amended remain unchanged. Offerors shall acknowledge receipt of any amendment to this solicitation by the date and time specified in the amendment(s).
- (c) Submission, modification, revision, and withdrawal of proposals. (1) Unless other methods (e.g., electronic commerce or facsimile) are permitted in the solicitation, proposals and modifications to proposals shall be submitted in paper media in sealed envelopes or packages (i) addressed to the office specified in the solicitation, and (ii) showing the time and date specified for receipt, the solicitation number, and the name and address of the offeror. Offerors using commercial carriers should ensure that the proposal is marked on the outermost wrapper with the information in paragraphs (c)(1)(i) and (c)(1)(ii) of this provision.
- (2) The first page of the proposal must show--
- (i) The solicitation number;
- (ii) The name, address, and telephone and facsimile numbers of the offeror (and electronic address if available);
- (iii) A statement specifying the extent of agreement with all terms, conditions, and provisions included in the solicitation and agreement to furnish any or all items upon which prices are offered at the price set opposite each item;
- (iv) Names, titles, and telephone and facsimile numbers (and electronic addresses if available) of persons authorized to negotiate on the offeror's behalf with the Government in connection with this solicitation; and
- (v) Name, title, and signature of person authorized to sign the proposal. Proposals signed by an agent shall be accompanied by evidence of that agent's authority, unless that evidence has been previously furnished to the issuing office.
- (3) Submission, modification, revision, and withdrawal of proposals. (i) Offerors are responsible for submitting proposals, and any modifications or revisions, so as to reach the Government

office designated in the solicitation by the time specified in the solicitation. If no time is specified in the solicitation, the time for receipt is 4:30 p.m., local time, for the designated Government office on the date that proposal or revision is due.

- (ii)(A) Any proposal, modification, or revision received at the Government office designated in the solicitation after the exact time specified for receipt of offers is "late" and will not be considered unless it is received before award is made, the Contracting Officer determines that accepting the late offer would not unduly delay the acquisition; and--
- (1) If it was transmitted through an electronic commerce method authorized by the solicitation, it was received at the initial point of entry to the Government infrastructure not later than 5:00 p.m. one working day prior to the date specified for receipt of proposals; or
- (2) There is acceptable evidence to establish that it was received at the Government installation designated for receipt of offers and was under the Government's control prior to the time set for receipt of offers; or
- (3) It is the only proposal received.
- (B) However, a late modification of an otherwise successful proposal that makes its terms more favorable to the Government, will be considered at any time it is received and may be accepted.
- (iii) Acceptable evidence to establish the time of receipt at the Government installation includes the time/date stamp of that installation on the proposal wrapper, other documentary evidence of receipt maintained by the installation, or oral testimony or statements of Government personnel.
- (iv) If an emergency or unanticipated event interrupts normal Government processes so that proposals cannot be received at the office designated for receipt of proposals by the exact time specified in the solicitation, and urgent Government requirements preclude amendment of the solicitation, the time specified for receipt of proposals will be deemed to be extended to the same time of day specified in the solicitation on the first work day

on which normal Government processes resume.

- (v) Proposals may be withdrawn by written notice received at any time before award. Oral proposals in response to oral solicitations may be withdrawn orally. If the solicitation authorizes facsimile proposals, proposals may be withdrawn via facsimile received at any time before award, subject to the conditions specified in the provision at 52.215-5, Facsimile Proposals. Proposals may be withdrawn in person by an offeror or an authorized representative, if the identity of the person requesting withdrawal is established and the person signs a receipt for the proposal before award.
- (4) Unless otherwise specified in the solicitation, the offeror may propose to provide any item or combination of items.
- (5) Offerors shall submit proposals in response to this solicitation in English, unless otherwise permitted by the solicitation, and in U.S. dollars, unless the provision at FAR 52.225-17, Evaluation of Foreign Currency Offers, is included in the solicitation.
- (6) Offerors may submit modifications to their proposals at any time before the solicitation closing date and time, and may submit modifications in response to an amendment, or to correct a mistake at any time before award.
- (7) Offerors may submit revised proposals only if requested or allowed by the Contracting Officer.
- (8) Proposals may be withdrawn at any time before award. Withdrawals are effective upon receipt of notice by the Contracting Officer.
- (d) Offer expiration date. Proposals in response to this solicitation will be valid for the number of days specified on the solicitation cover sheet (unless a different period is proposed by the offeror).
- (e) Restriction on disclosure and use of data. Offerors that include in their proposals data that they do not want disclosed to the public for any purpose, or used by the Government except for evaluation purposes, shall-

(1) Mark the title page with the following legend:

This proposal includes data that shall not be disclosed outside the Government and shall not be duplicated, used, or disclosed—in whole or in part—for any purpose other than to evaluate this proposal. If, however, a contract is awarded to this offeror as a result of—or in connection with—the submission of this data, the Government shall have the right to duplicate, use, or disclose the data to the extent provided in the resulting contract. This restriction does not limit the Government's right to use information contained in this data if it is obtained from another source without restriction. The data subject to this restriction are contained in sheets [insert numbers or other identification of sheets]; and

(2) Mark each sheet of data it wishes to restrict with the following legend:

Use or disclosure of data contained on this sheet is subject to the restriction on the title page of this proposal.

- (f) Contract award. (1) The Government intends to award a contract or contracts resulting from this solicitation to the responsible offeror(s) whose proposal(s) represents the best value after evaluation in accordance with the factors and subfactors in the solicitation.
- (2) The Government may reject any or all proposals if such action is in the Government's interest.
- (3) The Government may waive informalities and minor irregularities in proposals received.
- (4) The Government intends to evaluate proposals and award a contract without discussions with offerors (except clarifications as described in FAR 15.306(a)). Therefore, the offeror's initial proposal should contain the offeror's best terms from a cost or price and technical standpoint. The Government reserves the right to conduct discussions if the Contracting Officer later determines them to be necessary. If the Contracting Officer determines that the number of proposals that would otherwise be in the competitive range exceeds the number at which an efficient competition can be conducted, the Contracting Officer may limit

the number of proposals in the competitive range to the greatest number that will permit an efficient competition among the most highly rated proposals.

- (5) The Government reserves the right to make an award on any item for a quantity less than the quantity offered, at the unit cost or prices offered, unless the offeror specifies otherwise in the proposal.
- (6) The Government reserves the right to make multiple awards if, after considering the additional administrative costs, it is in the Government's best interest to do so.
- (7) Exchanges with offerors after receipt of a proposal do not constitute a rejection or counteroffer by the Government.
- (8) The Government may determine that a proposal is unacceptable if the prices proposed are materially unbalanced between line items or subline items. Unbalanced pricing exists when, despite an acceptable total evaluated price, the price of one or more contract line items is significantly overstated or understated as indicated by the application of cost or price analysis techniques. A proposal may be rejected if the Contracting Officer determines that the lack of balance poses an unacceptable risk to the Government.
- (9) If a cost realism analysis is performed, cost realism may be considered by the source selection authority in evaluating performance or schedule risk.
- (10) A written award or acceptance of proposal mailed or otherwise furnished to the successful offeror within the time specified in the proposal shall result in a binding contract without further action by either party.
- (11) The Government may disclose the following information in postaward debriefings to other offerors:
- (i) The overall evaluated cost or price and technical rating of the successful offeror;
- (ii) The overall ranking of all offerors, when any ranking was developed by the agency during source selection;

- (iii) A summary of the rationale for award; and
- (iv) For acquisitions of commercial items, the make and model of the item to be delivered by the successful offeror.
- (11) ORGANIZATIONAL CONFLICTS OF INTEREST (EPAAR 1552.209-71) (MAY 1994) ALTERNATE I (MAY 1994)
- (a) The Contractor warrants that, to the best of the Contractor's knowledge and belief, there are no relevant facts or circumstances which could give rise to an organizational conflict of interest, as defined in FAR Subpart 9.5, or that the Contractor has disclosed all such relevant information.
- (b) Prior to commencement of any work, the Contractor agrees to notify the Contracting Officer immediately that, to the best of its knowledge and belief, no actual or potential conflict of interest exists or to identify to the Contracting Officer any actual or potential conflict of interest the firm may have. In emergency situations, however, work may begin but notification shall be made within five (5) working days.
- (c) The Contractor agrees that if an actual or potential organizational conflict of interest is identified during performance, the Contractor will immediately make a full disclosure in writing to the Contracting Officer. This disclosure shall include a description of actions which the Contractor has taken or proposes to take, after consultation with the Contracting Officer, to avoid, mitigate, or neutralize the actual or potential conflict of interest. The Contractor shall continue performance until notified by the Contracting Officer of any contrary action to be taken.
- (d) Remedies The EPA may terminate this contract for convenience, in whole or in part, if it deems such termination necessary to avoid an organizational conflict of interest. If the Contractor was aware of a potential organizational conflict of interest prior to award or discovered an actual or potential conflict after award and did not disclose it or misrepresented relevant information to the Contracting Officer, the Government may terminate the contract for default, debar the Contractor from Government contracting, or pursue such other remedies as may be permitted by law or this contract.

(e) The Contractor agrees to insert in each subcontract or consultant agreement placed hereunder provisions which shall conform substantially to the language of this clause, including this paragraph, unless otherwise authorized by the Contracting Officer.

#### (12) CENTRAL CONTRACTOR REGISTRATION

REQUIRED CENTRAL CONTRACTOR REGISTRATION

- (a) Definitions. As used in this clause-
- (1) "Central Contractor Registration ( CCR ) database" means the primary Government repository for contractor information required for the conduct of business with the Government.
- (2) "Data Universal Number System (DUNS) number" means the 9-digit number assigned by Dun and Bradstreet Information Services to identify unique business entities.
- (3) "Data Universal Numbering System +4 (DUNS+4) number" means the DUNS number assigned by Dun and Bradstreet plus a 4-digit suffix that may be assigned by a parent (controlling)

business concern. This 4-digit suffix may be assigned at the discretion of the parent business concern for such purposes as identifying subunits or affiliates of the parent business concern.

- (4) "Registered in the CCR database" means that all mandatory information, including the DUNS number or the DUNS+4 number, if applicable, is in the CCR database; the DUNS number has been validated; and all edits have been successfully completed.
- (b)(1) By submission of an offer, the offeror acknowledges the requirement that a prospective awardee must be registered in the CCR database prior to award, during performance, and through final payment of any contract resulting from this solicitation, except for awards to foreign vendors for work to be performed outside the United States.
  - (2) The offeror shall provide its DUNS or, if applicable,

its DUNS+4 number with its offer, which will be used by the Contracting Officer to verify that the offeror is registered in the CCR database.

- (3) The Contractor should be registered in the CCR database by September 30, 2003. The Contractor shall maintain registration during performance and through final payment of this contract.
- (4) Registration of an applicant submitting an application through a method other than the Internet may take up to 30 days. Therefore, offerors that are not registered should consider applying for registration immediately upon receipt of this solicitation.
- (c) The Contractor is responsible for the accuracy and completeness of the data within the CCR, and for any liability resulting from the Government's reliance on inaccurate or incomplete data. To remain registered in the CCR database after the initial registration, the Contractor is required to confirm on an annual basis that its information in the CCR database is accurate and complete.

#### VI. SUBMISSION OF PROPOSALS

A. Your proposal with an **original and nine (9) copies** (including all appendices) shall be received at one of the following addresses by **12:00 p.m. (noon) local time on October 16, 2003.** 

#### U.S. POSTAL SERVICE MAIL:

U.S. Environmental Protection Agency Attention: Marsha Johnson, SBIR Phase II RTP Procurement Operations Division (D143-01) Research Triangle Park, N.C. 27711

#### HAND-CARRIED/COURIER ADDRESS:

U.S. Environmental Protection Agency Attention: Marsha Johnson, SBIR Phase II RTP Procurement Operations Division (D143-01) 4930 Page Road Durham, N.C. 27703

#### \*\*\* IMPORTANT \*\*\*

Please note Section V, Paragraph I. 10(c)(3), FAR 52.215-1(c)(3), "Instructions to Offerors - Competitive Acquisition" concerning

Late Proposals, Modifications of Proposals and Withdrawal of Proposals.

Telegraphic, telecopied or facsimile proposals will NOT be considered for award.

- B. Please do not use special bindings or covers. Staple the pages in the upper left corner of the cover sheet of each proposal.
- C. All copies of a proposal shall be sent in the same package.
- D. The proposal should be self-contained with all appendices and written with the care and thoughtfulness accorded papers for publication.

#### VII. SUBMISSION FORMS AND CERTIFICATIONS

Attached/referenced to this solicitation are the following forms:

| Appendix | 1:         | Proposal Cover Sheet (Number as Page 1)   |
|----------|------------|---|
| Appendix | 2:         | Project Summary (Number as Page 2)        |
| Appendix | 3:         | SBIR Proposal Summary Budget              |
| Appendix | 3A:        | SBIR Commercialization Option Budget      |
| Appendix | 3B:        | SBIR ETV Option Budget                    |
| Appendix | 4:         | ETV Program Fact Sheet Website and        |
|          |            | Example Commitment Letter                 |
| Appendix | 5 <b>:</b> | Representations and Certifications Cover  |
|          |            | sheet                                     |
| Appendix | 6 <b>:</b> | Representations, Certifications and Other |

#### Statements of Offerors

Include Appendix 1 as the first page of your proposal and Appendix 2 as the second page of your proposal. The purpose of these forms is to meet the mandate of law or regulation and simplify the submission of proposals.

# Appendix 1: PROPOSAL COVER SHEET U.S. Environmental Protection Agency, SMALL BUSINESS INNOVATION RESEARCH PHASE II SOLICITATION NO. PR-NC-03-10621

| PHASE I TOPIC PROPOSAL TITLE   |   |   |
|--|---|---|
|  |   |   |
| FIRM NAME:<br>MAILING ADDRESS:   |   |   |
|  |   | ZIP:  |
| CIII·  | DIAIE   |   |
| AMOUNT REQUESTED:\$(Not to Exceed \$225,000)   | PROPOSED  | DURATION (PHASE II): 15 MONTHS  |
| *******Proposals submitted in res  | ponse to this solicitation w  | vill be valid for 150 days*****   |
| ARE YOU APPLYING FOR THE PHASE II CO<br>PHASE II COMMERCIALIZATION OF  |   |   |
| ARE YOU APPLYING FOR THE PHASE II ET PHASE II ETV OPTION AMOUNT (1   |   |   |
| CERTIFICATIONS AND AUTHORIZATIONS:   | Answer Y(Yes) or N(No)  |   |
| 1. The above concern certifies to stated in the program solicitation. another entity do not meet the eligit2. The above concern certifies to be performed by the proposing firm3. If the proposal does not resuititle and technical abstract page of number of the official of the proposal definition as stated in the program5. The above concern certifies to business concern and meets the defin6. Do you plan to send, or have agency? If yes, which? Use acronym(setc.) 7. Choose one of the following Individual Partnership 8. Provide the following inform Bradstreet Number: * For information purposes only. | Please note: Firms that ar coility requirements for a SB nat a minimum of % of the result in an award, is the Gover your proposed project, and ing firm to any inquiring panat it is a woman owned smal solicitation. * nat it is a socially and economic in as stated in the program you sent, this proposal or a confirm for each agency, (e.g., DO to describe your Organizatio CorporationLLC ation: Tax Identification N | The a wholly owned subsidiary of BIR award.  Esearch and/or analytical effort will established the the name, address, and telephone arties?  I business concern and meets the conomically disadvantaged small esam solicitation.*  I similar one to any other federal DD, NIH, DOE, NASA,  On Type: |
| The Offeror is in full agreement wit solicitation, as evidenced by signat  |   | provisions included in this   |
| Authorized Principal Investigator:   | C I Mala CUONIA   | Person Authorized to Sign   |
| Proposal:  |   |   |
|  |   |   |
| Print Name:  |   | <del></del>   |
| Title:   | Title:  |   |
| Telephone:   | Telephone:  |   |
| Fax:   | Fax:  |   |
| Email:   | Email:  |   |
| Signature:   | Signature:  |   |

| Date:   | Date:   |
|---|---|
| PROPRIETARY NOTICE: For any other purpose than to evaluate the proposal and not be duplicated, used or disclosed in whole or in part, provesult of or in connection with the submission of these data the Goverdata to the extent provided in the resulting contract and pursuant to Government's right to use information contained in the data if it is this proposal subject to this restriction is contained on pages | ided that if a funding agreement is awarded to this offeror as a ernment shall have the right to duplicate, use or disclose the o applicable law. This restriction does not limit the obtained from another source without restriction. The data in |

# Appendix 2: PROJECT SUMMARY U.S. ENVIRONMENTAL PROTECTION AGENCY SMALL BUSINESS INNOVATION RESEARCH PROGRAM PHASE II SOLICITATION NUMBER PR-NC-03-10621

| Firm  | Name  | :   |   |
|-------|-------|-----|---|
| Teler | phone | No. | : |
| Addre | 222   |     |   |

Fax No.:

E-mail Address:

TITLE OF PROPOSAL:

TOPIC LETTER AND DESCRIPTION:

NAME AND TITLE OF PRINCIPAL INVESTIGATOR/PROJECT MANAGER:

TECHNICAL ABSTRACT, RESULTS, AND POTENTIAL COMMERCIAL APPLICATION (Limit to 400 Words; Must be Publishable):

### Appendix 3 SBIR PROPOSAL SUMMARY BUDGET

(See Instructions on Reverse Side)

|     |          | LABOR(PI    |          |       |         |        |            |          |       |      |        | \$          |
|-----|----------|-------------|----------|-------|---------|--------|------------|----------|-------|------|--------|-------------|
|     |          |             |          |       |         |        |            |          |       |      |        |             |
|     |          |             |          |       |         |        |            |          |       |      |        |             |
|     |          |             |          |       |         |        |            |          |       |      |        |             |
|     |          |             |          |       |         |        |            |          |       |      |        |             |
|     |          |             |          |       |         |        |            |          |       |      |        |             |
| В.  | OVERHEA  | AD:         |          |       |         |        |            |          |       |      |        | <br>\$      |
|     |          |             |          |       |         |        |            |          |       |      |        |             |
|     |          |             |          |       |         |        |            |          |       |      |        |             |
| C.  | OTHER I  | DIRECT CO   | STS:     | (list | separa  | ately) |            |          |       |      |        | \$          |
|     |          |             |          |       |         |        |            |          |       |      |        |             |
|     |          |             |          |       |         |        |            |          |       |      |        |             |
|     |          |             |          |       |         |        |            |          |       |      |        |             |
|     |          |             |          |       |         |        |            |          |       |      |        | <del></del> |
| В.  |          | : List pu:  |          |       |         |        |            |          |       |      |        | Ş           |
|     |          |             |          |       |         |        |            |          |       |      |        |             |
|     |          |             |          |       |         |        |            |          |       |      |        |             |
| F.  | CONSIIL  | TANTS: (L   | ist E    | st R  | ate and | d Hour | g )        |          |       |      |        | <br>\$      |
|     |          |             |          |       |         |        |            |          |       |      |        |             |
|     |          |             |          |       |         |        |            |          |       |      |        |             |
|     |          |             |          |       |         |        |            |          |       |      |        |             |
| F.  | GENERAI  | L AND ADM   | INIST    | RATIV | E:      |        |            |          |       |      |        | \$          |
|     |          |             |          |       |         |        |            |          |       |      |        |             |
|     |          |             |          |       |         |        |            |          |       |      |        |             |
|     |          |             |          |       |         |        |            |          |       |      |        |             |
| TO: | TAL COST | rs (Total   | of A     | thru  | F abov  | ve)    |            |          |       |      |        |             |
|     |          |             |          |       |         |        |            |          |       |      |        |             |
| ~   | DD0075   | ( 0 )       |          |       | 7 1/    | 20 6   |            |          |       |      | 4      |             |
|     |          | (%)         |          |       |         |        |            |          |       |      | \$     | <del></del> |
| ==: | ======   | ======      | =====    | ===== | =====   | =====  | ======     | =====    | ===== | ==== | ====== | ======      |
| т∩' | PAT. DRO | JECT PRIC   | E (To    | tal c | oata ±  | Profi  | + )        |          |       |      |        |             |
|     | IAL INC  | JECT TRIC   | <u> </u> | car c | OBCB .  | 11011  | <b>C</b> ) |          |       |      |        |             |
| τ   |          | <del></del> |          |       |         |        |            |          |       |      |        |             |
| PR: | INT NAMI | <b>Ξ</b> :  |          |       |         |        |            | TITL     | E:    |      |        |             |
|     | •        |             |          |       |         |        |            | <b>-</b> |       |      |        |             |
|     |          |             |          |       |         |        |            |          |       |      |        |             |
|     |          |             |          |       |         |        |            |          |       |      |        |             |
| SI  | GNATURE  | :           |          |       |         |        |            |          | DATE  | SUBM | ITTED: |             |
|     |          |             |          |       |         |        |            |          |       |      |        |             |
|     |          |             |          |       |         |        |            |          |       |      |        |             |

This proposal is submitted in response to EPA SBIR Program Solicitation No. PR-NC-03-10621 and reflects our best estimate as of this date.

#### INSTRUCTIONS FOR APPENDIX 3

The purpose of this form is to provide a vehicle whereby the offeror submits to the Government a pricing proposal of estimated costs with detailed information for each cost element, consistent with the offeror's cost accounting system.

If the completed summary is not self-explanatory and/or does not fully document and justify the amounts requested in each category, such documentation should be contained, as appropriate, on a budget explanation page immediately following the budget in the proposal.

- A. Direct Labor List individually all personnel included, the estimated hours to be expended and the rates of pay (salary, wages, and fringe benefits).
- B. Overhead Specify current rate(s) and base(s). Use current rate(s) negotiated with the cognizant federal negotiating agency, if available. If no rate(s) has (have) been negotiated, a reasonable rate(s) may be requested for Phase I which will be subject to approval by EPA. Offerors may use whatever number and types of overhead rates that are in accordance with their accounting systems and approved by the cognizant federal negotiating agency, if available.
- C. Other Direct Costs List all other direct costs which are not otherwise included in the categories described above, i.e., computer services, publication costs, subcontracts, etc. List each item of permanent equipment to be purchased, its price, and explain its relation to the project.
- D. Travel Address the type and extent of travel and its relation to the project.
- E. Consultants Indicate name, daily compensation, and estimated days of service.
- F. General and Administrative (G&A) Same as B. Above.
- G. Profit Reasonable fee (estimated profit) will be considered under this solicitation. For guidance purposes, the amount of profit normally should not exceed 10% of total project costs.

# Appendix 3-A SBIR COMMERCIALIZATION OPTION PROPOSAL SUMMARY BUDGET (See Instructions on Reverse Side)

|  | tely) Hours/Est. Rate: | \$<br>          |
|--|------------------------|-----------------|
| B. OVERHEAD:   |                        | <br>-<br>\$<br> |
| C. OTHER DIRECT COSTS: (list separately)   |                        | <br>\$<br>      |
|  | title                  |                 |
| E. CONSULTANTS: (List Est. Rate and Hours)   |                        | <br>\$<br>      |
| F. GENERAL AND ADMINISTRATIVE:   |                        | <br>\$<br>      |
| TOTAL COSTS (Total of A thru F above)  |                        |                 |
| G. PROFIT (%) Not to exceed 10% of total p  TOTAL PROJECT PRICE (Total costs + Profit)  \$ |                        |                 |
| PRINT NAME:  | TITLE:                 |                 |
| SIGNATURE:   | DATE SUBMITTED:        |                 |

This proposal is submitted in response to EPA SBIR Program Solicitation No. PR-NC-03-10621 and reflects our best estimate as of this date.

#### INSTRUCTIONS FOR APPENDIX 3-A

The purpose of this form is to provide a vehicle whereby the offeror submits to the Government a pricing proposal of estimated costs with detailed information for each cost element, consistent with the offeror's cost accounting system.

If the completed summary is not self-explanatory and/or does not fully document and justify the amounts requested in each category, such documentation should be contained, as appropriate, on a budget explanation page immediately following the budget in the proposal.

- A. Direct Labor List individually all personnel included, the estimated hours to be expended and the rates of pay (salary, wages, and fringe benefits).
- B. Overhead Specify current rate(s) and base(s). Use current rate(s) negotiated with the cognizant federal negotiating agency, if available. If no rate(s) has (have) been negotiated, a reasonable rate(s) may be requested for Phase I which will be subject to approval by EPA. Offerors may use whatever number and types of overhead rates that are in accordance with their accounting systems and approved by the cognizant federal negotiating agency, if available.
- C. Other Direct Costs List all other direct costs which are not otherwise included in the categories described above, i.e., computer services, publication costs, subcontracts, etc. List each item of permanent equipment to be purchased, its price, and explain its relation to the project.
- D. Travel Address the type and extent of travel and its relation to the project.
- E. Consultants Indicate name, daily compensation, and estimated days of service.
- F. General and Administrative (G&A) Same as B. Above.
- G. Profit Reasonable fee (estimated profit) will be considered under this solicitation. For guidance purposes, the amount of profit normally should not exceed 10% of total project costs.

#### Appendix 3-B SBIR ETV OPTION PROPOSAL SUMMARY BUDGET

(See Instructions on Reverse Side)

| A. DIRECT LABOR(PI and other staff, list separately) Hours/Est. Rate:  | _<br>\$    |
|--|------------|
|  |            |
| B. OVERHEAD:   | —<br>      |
| C. OTHER DIRECT COSTS: (list separately)   | <br>\$<br> |
| D. TRAVEL: List purpose and individuals and or title   | \$         |
| E. SUBCONTRACT: (ETV CENTER )  1) Non-refundable deposit  2) Verification Plan Development/Review  3) Verification Testing & Analysis  4) Verification Report Development/Review  \$ | —<br>\$    |
| TOTAL OF E1 - E4 ABOVE \$  |            |
| F. GENERAL AND ADMINISTRATIVE:   | \$<br>     |
| G. TOTAL ESTIMATED ETV COSTS (TOTAL OF A THRU F ABOVE) \$ (PROFIT NOT ALLOWED)   |            |
| H. EPA SHARE NOT TO EXCEED AMOUNT OF \$25,000. :   | <br>\$<br> |
| THE CONTRACTOR'S SHARE OF ETV OPTION COSTS IS (G MINUS H*):  | ====<br>\$ |
| PRINT NAME: TITLE:   |            |
| SIGNATURE: DATE SUBMI  | -<br>TTED: |

This proposal is submitted in response to EPA SBIR Program Solicitation No. PR-NC-03-10621 and reflects our best estimate as of this date. \*In the unlikely event that total ETV costs are below 25K, line item H will be reduced accordingly.

#### INSTRUCTIONS FOR APPENDIX 3-B

The purpose of this form is to provide a vehicle whereby the offeror submits to the Government a pricing proposal of estimated costs with detailed information for each cost element, consistent with the offeror's cost accounting system.

- If the completed summary is not self-explanatory and/or does not fully document and justify the amounts requested in each category, such documentation should be contained, as appropriate, on a budget explanation page immediately following the budget in the proposal.
- A. Direct Labor List individually all personnel included, the estimated hours to be expended and the rates of pay (salary, wages, and fringe benefits). Anticipate direct labor to be minimal since the majority of ETV costs will be associated with the ETV Center.
- B. Overhead Specify current rate(s) and base(s). Use current rate(s) negotiated with the cognizant federal negotiating agency, if available. If no rate(s) has (have) been negotiated, a reasonable rate(s) may be requested for Phase I which will be subject to approval by EPA. Offerors may use whatever number and types of overhead rates that are in accordance with their accounting systems and approved by the cognizant federal negotiating agency, if available.
- C. Other Direct Costs List all other direct costs which are not otherwise included in the categories described above, i.e., computer services, publication costs, subcontracts, etc. List each item of permanent equipment to be purchased, its price, and explain its relation to the project.
- D. Travel Address the type and extent of travel and its relation to the project.
- E. Subcontract: (ETV Center) Section III.G. describes the expected verification testing program and Appendix 4 contains ETV information and an example ETV Commitment Letter. The example Commitment Letter includes a possible tasks, example costs and a payment schedule. While these are examples, they can be of assistance to offerors in estimating the expected verification cost associated with their technology. Offerors are encouraged to contact an ETV Verification Center for information about verification testing and cost estimates.
- F. General and Administrative (G&A) Same as B. above.
- G. Total Estimated ETV Costs Total of A thru F. Profit not allowed.
- H. EPA's Share of the Cost EPA SBIR funding up to a maximum of \$25,000 can be used for the proposed ETV Costs (excluding profit). The offeror is required to use other non-SBIR funds for any costs over \$25,000.

#### APPENDIX 4

ETV Information and Example Commitment Letter

The Environmental Technology Verification (ETV) Program may help companies in SBIR Phase II. The ETV Program is designed to facilitate the deployment of innovative environmental technologies through performance verification and information dissemination. ETV verifies the performance of new, commercially-ready or near commercially-ready environmental technologies through the evaluation of objective and quality assured data so that potential purchasers, users and permitters are provided with an independent and credible assessment of what they are buying. SBIR Phase II companies with commercially-ready or near commercially-ready technologies before the end of Phase II may be interested in ETV to help them verify their new technology.

For information on the ETV Program, visit the ETV Website, http://www.epa.gov/etv. The ETV Program Fact Sheet Website is listed below. The current ETV verification programs are:

- [ ETV Advanced Monitoring Systems Center
- ETV Air Pollution Control Technology Center
- ETV Greenhouse Gas Technology Center
- ETV Water Quality Protection Center
- ETV Pollution Prevention, Recycling and Waste Treatment Center

An example Technology Verification Testing Commitment Letter is also provided in this Appendix. Documents in this Appendix, along with other information about the ETV program available from the ETV website, will help offerors understand the ETV opportunities in SBIR Phase II. The information provided in this Appendix includes:

- ETV Program Fact Sheet Website: http://www.epa.gov/etv/pdfs/fs/00\_fs\_etv.pdf
- Example Technology Verification Testing Commitment Letter

## **EXAMPLE ETV COMMITMENT LETTER EPA Sponsored ETV Center Organization Name**

#### (1) Introduction and Identification of Participants

EPA sponsored Environmental Technology Verification Center (Center), and EPA funded SBIR small business (<u>Firm's Name</u>) agree to this Commitment Letter for conducting independent performance verification of the SBIR funded technology (<u>Technology</u>). The (<u>Technology</u>) is a new commercial product that is used on commercial-and industrial-scale systems to identify when a system is in need of maintenance and possible repair or other improvement from the (Technology).

INSERT: (WHY THE TECHNOLOGY IS INNOVATIVE AND SUPERIOR, ENVIRONMENTAL BENEFITS, KEY VERIFICATION FACTORS)

This Commitment Letter defines: (1) performance verification goals and testing strategy, (2) roles and responsibilities of key participants, (3) sequence and timeline of key verification activities, and (4) verification cost sharing commitments. By signing this letter, all parties acknowledge that they agree to participate in the verification described in this document, understand their responsibilities and roles, agree to execute them in good faith, and agree to abide by the cost sharing guidelines. Since the activities of one participant effect the activities of the others, this Commitment Letter is intended to protect all participants involved by spelling out obligations and desired outcomes at an early stage. This is not a legal document, and is not intended to be the basis for any punitive action against signatories that fail to meet a commitment.

#### (2) Overview

**INSERT:** 

(DESCRIBE THE TECHNOLOGY, WHAT IT DOES AND FACTORS THAT MAKE IT SUPERIOR, PERFORMANCE PARAMETERS OF INTEREST, REASONS WHY THERE WOULD BE INTEREST IN OBTAINING VERIFIED FIELD DATA ON THE TECHNOLOGY'S PERFORMANCE AND CAPABILITIES.)

The verification approach described here does not attempt to evaluate all of the variables above, but focuses on assessing performance parameters of significant interest to potential future customers of the (<u>Technology</u>). To reduce verification costs, long-term evaluations required to determine system availability, economic performance, and maintenance requirements are not proposed. The verification approach has been designed to provide credible data for the following performance characteristics: (INSERT Characteristics). These performance characteristics will be determined for the (<u>Technology</u>) using recognized field measurement procedures, field performance observation, transparent calculation methods and assumptions, data provided by (<u>Firm's Name</u>) and others.

To support effective planning, review, and promotion of this verification, a special Stakeholder Advisory Panel will be formed and consulted throughout the verification process. This panel will include some members from the Center's existing stakeholder groups, specifically; members with specific interest in the (Technology), potential purchasers, users, trade associations, and regulatory organizations. Individuals will be selected that can provide credible guidance and broad recognition of the verification, and that will support the distribution of results to a broad group of constituents interested in the (Technology). Panel members will be added based on recommendations from (Firm's Name), and due to the public nature of the ETV Program, the Center may receive and consider requests for inclusion from the public. Stakeholders who pose a real or perceived conflict of interest will not be included on the panel.

The verification approach described here may be modified to accommodate site-specific conditions, suggestions from (Firm's Name), selected stakeholder panel members, or considerations that surface after this letter is prepared. Prior to commencing testing, the Center will develop, distribute for review, and finalize a Testing and Quality Assurance Plan (Test Plan). This plan will be developed with input from (Firm's Name), and will contain a site-specific testing approach, description of the verification factors and their methods of determination, sampling and analytical procedures, data handling and reporting procedures, data quality objectives and indicator goals, and auditing requirements. (Firm's Name) will be given the first opportunity to review the draft Test Plan, and after addressing any comments, review will be obtained from selected members of the Stakeholder Advisory Panel and then the USEPA's Quality Assurance Team.

It is estimated that \_\_\_\_ weeks will be required to complete field testing activities and that testing will occur from (INSERT Date). Once testing is completed, the Center will prepare a Verification Report, and the review cycle outlined above for the Test Plan will be followed. Once completed, (Firm's Name) will be provided 5 copies the Verification Report and Statement signed by the Center Director and the USEPA Laboratory Director. (Firm's Name) will then be free to use the verification results. At this time, the Center may also publish results in trade journals, conference symposia, press releases, and other forms of distribution (after review by Firm's Name).

A description of the performance factors and recommended testing methods recommended are described in the following section. The verification schedule and timetable are provided in Section 4. A description of the roles and responsibilities of each major participant in this verification are outlined in Section 5 and Section 6 addresses costs and cost sharing.

#### (3) Verification Factors

The Verification testing will occur over a period of \_\_\_\_ weeks, and will address the following verification factors:

INSERT:

Identify all the factors that will be tested during verification. Provide several paragraphs for each factor that describe how the verification testing will be used to address the specific factor. This is the section of the ETV Commitment Letter that describes the actual verification testing that is needed to determine the (Technology's) performance. This section can be 2-3 or more pages.

#### (4) Verification Activities and Schedule

The verification project Gantt Chart describes the sequence of events and key activities anticipated for this verification. The Center will strive to maintain this schedule to produce the verification data in a timely manner. In the event that unforeseen circumstances cause the planned schedule to be different, all parties involved in this test will be notified and the timeline will be adjusted.

INSERT: Gantt Chart showing tasks on the left side and dates across the top. The milestone schedule, start to end date, is shown by date for each task.

#### (5) Roles and Responsibilities of Participants

Center: The Center will ensure that effective coordination occurs, schedules are developed and adhered to, effective planning occurs, and high quality independent testing and reporting activities occur. The Center will be responsible for the assembly and maintenance of the Stakeholder Advisory Panel and development of the Verification Report and Statement. The Center will ensure that technical review and input on all documents is obtained from (Firm's Name), Stakeholder Panel members, and the EPA quality assurance staff. The Center will provide (Firm's Name) the opportunity to review the final version of all major documents. The Center will be responsible for developing a Test Plan, and for ensuring that all protocols and QA requirements specified in that plan are adhered to. When deviations from the Test Plan are required, the Center will ensure that all changes are documented and justified. To ensure the verification is conducted efficiently and credibly, the Center may use and manage properly trained industry experts, consultants, and/or testing contractors. The Center will be present during all field testing activities, and may conduct some or all of the field sampling required. The Center is responsible for all verification costs beyond those contributed by (Firm's Name) as specified in Section 6, including any reasonable verification cost overruns.

(Firm's Name). (Firm's Name) will be responsible for ensuring the (Technology) and data interpretation software are installed and operating properly at the host test site. (Firm's Name) will confirm the proper operation of the system before and during testing, demonstrate necessary operation features, provide written operational instructions, be available to operate and adjust the units operation as specified in the Test Plan and provide on-site support as needed. (Firm's Name) will assist the Center in identifying and providing historical data, and facilitate the collection and interpretation of that data. (Firm's Name) will provide written comments on the Test Plan, be present during initial site visits and field testing, provide written comments on the Verification Report and Statement, and provide support to quickly resolve malfunctions with the monitor during testing. (Firm's Name) may add a chapter to the Verification Report that presents additional data and/or perspectives of the test results. (Firm's Name) is responsible for providing cost sharing as specified in Section 6, and for adhering to the final verification schedule.

#### (6) Verification Costs and Cost Sharing

Costs for each of the verification tasks outlined in Section 3 Verification Factors are summarized in the cost table (See example below). The costs include all labor, materials, travel and other items required to complete the testing and each activity. (<u>Firm's Name</u>) will be responsible for costs associated with Verification Plan Development/Review, Verification Testing & Analysis and Verification Report Development by the Center. The costs in the example table are only examples and may not be representative of the actual verification cost of (<u>Firm's Name</u>) Technology.

Cost items associated with verification testing, but which are the responsibility of the Center are labeled "Center" in the example cost table. These activities include Verification Strategy Development, Stakeholder Advisory Panel Activities and Outreach Activities. Verification Strategy Development includes application review and Commitment Letter development. Outreach include preparing and delivering conference papers, presentations and journal papers. The total cost shown at the bottom of the table represents the cost that is the responsibility of (Firm's Name).

| Task                                   | EXAMPLE Cost (\$US)                |
|--|------------------------------------|
| Verification Strategy Development      | (Center)                           |
| Stakeholder Advisory Panel Activities  | (Center)                           |
| Verification Plan Development/Review   | 10,000                             |
| Verification Testing & Analysis        | 25,000                             |
| Verification Report Development/Review | 10,000                             |
| Outreach Activities                    | (Center)                           |
|  |                                    |
| Total Cost of ( <u>Firm's Name</u> )   | \$45,000 *(Actual amount can vary) |

The Center estimates that (<u>Firm's Name</u>)'s verification cost is \$45,000. (<u>Firm's Name</u>)'s contribution will not exceed this amount in the event actual costs exceed the estimates presented here. The Center requires (<u>Firm's Name</u>) to pay the Center \$45,000 in the following four payments:

- (1) \$ 2,000 non-refundable deposit submitted upon signature of the Commitment Letter (2) \$14,000 upon completion of the Verification Test Plan
- (3) \$14,000 upon completion of the draft verification testing
- (4) \$15,000 upon receipt of the draft Verification Report and Statement

\$45,000 - Total (Actual amount can vary)

The Center estimates that \$\_\_\_\_\_ of ETV program resources will be expended in Verification Strategy Development, Stakeholder Advisory Panel Activities, and Outreach Activities. These activities will be conducted at no cost to (Firm's Name).

#### (7). Signatures

| Technology Verification Center: | Signature | Date: |
|---------------------------------|-----------|-------|
|---------------------------------|-----------|-------|

| ( <u>Firm's Name</u> ): | Signature | Date: |
|-------------------------|-----------|-------|
|                         |           |       |

# APPENDIX 5 COVER SHEET REPRESENTATIONS AND CERTIFICATIONS

| FIR | M:   |
|-----|--|
|     | CONGRESSIONAL DISTRICT/DUN AND BRADSTREET NUMBER (RTP-K-1)CONGRESSIONAL DISTRICT/DUN AND BRADSTREET NUMBER (RTP-K-1) |
| Α.  | Congressional district for offeror's place of business:  |
|     |  |
|     | Congressional district for offeror's place(s) of performance   |
|     |  |
| В.  | Dun and Bradstreet Number:   |
| C.  | Taxpayer ID or SSN#:   |
| D.  | Contact Person:  |
| Ε.  | Telephone Number:  |
| F.  | Facsimile Number:  |
| G.  | Email Address:   |

#### APPENDIX 6

#### APPENDIX 6

REPRESENTATIONS, CERTIFICATIONS, AND OTHER STATEMENTS OF OFFERORS
OFFERORS

- K.1 CERTIFICATE OF INDEPENDENT PRICE DETERMINATION (FAR 52.203-2) (APR 1985) K.1CERTIFICATE OF INDEPENDENT PRICE DETERMINATION (FAR 52.203-2) (APR 1985)
  - (a) The offeror certifies that --
- (1) The prices in this offer have been arrived at independently, without, for the purpose of restricting competition, any consultation, communication, or agreement with any other offeror or competitor relating to (i) those prices, (ii) the intention to submit an offer, or (iii) the methods or factors used to calculate the prices offered;
- (2) The prices in this offer have not been and will not be knowingly disclosed by the offeror, directly or indirectly, to any other offeror or competitor before bid opening (in the case of a sealed bid solicitation) or contract award (in the case of a negotiated solicitation) unless otherwise required by law; and
- (3) No attempt has been made or will be made by the offeror to induce any other concern to submit or not to submit an offer for the purpose of restricting competition.
- (b) Each signature on the offer is considered to be a certification by the signatory that the signatory--
- (1) Is the person in the offeror's organization responsible for determining the prices being offered in this bid or proposal,

and that the signatory has not participated and will not participate in any action contrary to subparagraphs (a)(1) through (a)(3) above; or

(2)(i) Has been authorized, in writing, to act as agent for the following principals in certifying that those principals have not participated, and will not participate in any action contrary to subparagraphs (a)(1) through (a)(3) above

|  | <br> |  |
|--|------|--|
|  |      |  |

[Insert full name of person(s) in the offeror's organization responsible for determining the prices offered in the bid or proposal, and the title of his or her position in the offeror's organization];

- (ii) As an authorized agent, does certify that the principals named in subdivision (b)(2)(i) above have not participated, and will not participate, in any action contrary to subparagraphs (a)(1) through (a)(3) above; and
- (iii) As an agent, has not personally participated, and will not participate, in any action contrary to subparagraphs (a)(1) through (a)(3) above.
- (c) If the offeror deletes or modifies subparagraph (a)(2) above, the offeror must furnish with its offer a signed statement setting forth in detail the circumstances of the disclosure.
- K.2 CERTIFICATION AND DISCLOSURE REGARDING PAYMENTS TO INFLUENCE CERTAIN FEDERAL TRANSACTIONS (FAR 52.203-11) (APR 1991) K.2CERTIFICATION AND DISCLOSURE REGARDING PAYMENTS TO INFLUENCE CERTAIN FEDERAL TRANSACTIONS (FAR 52.203-11) (APR 1991)
- (a) The definitions and prohibitions contained in the clause, at FAR 52.203-12, Limitation on Payments to Influence Certain Federal Transactions, included in this solicitation, are hereby incorporated by reference in paragraph (b) of this certification.
- (b) The offeror, by signing its offer, hereby certifies to the best of his or her knowledge and belief that on or after December 23, 1989--
- (1) No Federal appropriated funds have been paid or will be paid, by or on behalf of the undersigned, to any person for

influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress on his or her behalf in connection with the awarding of any Federal contract, the making of any Federal grant, the making of any Federal loan, the entering into of any cooperative agreement, and the extension, continuation, renewal, amendment, or modification of any Federal contract, grant, loan, or cooperative agreement.

- (2) If any funds other than Federal appropriated funds (including profit or fee received under a covered Federal transaction) have been paid, or will be paid, to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress on his or her behalf in connection with this solicitation, the offeror shall complete and submit OMB standard form LLL, Disclosure of Lobbying Activities to the Contracting Officer; and
- (3) He or she will include the language of this certification in all subcontract awards at any tier and require that all recipients of subcontract awards in excess of \$100,000 shall certify and disclose accordingly.
- (c) Submission of this certification and disclosure is a prerequisite for making or entering into this contract imposed by section 1352, title 31, United States Code. Any person who makes an expenditure prohibited under this provision or who fails to file or amend the disclosure form to be filed or amended by this provision, shall be subject to a civil penalty of not less than \$10,000, and not more than \$100,000, for each such failure.

## K.3 TAXPAYER IDENTIFICATION (FAR 52.204-3) (OCT 1998) K.3TAXPAYER IDENTIFICATION (FAR 52.204-3) (OCT 1998)

#### (a) Definitions.

"Common parent," as used in this provision, means that corporate entity that owns or controls an affiliated group of corporations that files its Federal income tax returns on a consolidated basis, and of which the offeror is a member.

"Taxpayer Identification Number (TIN)," as used in this provision, means the number required by the Internal Revenue Service (IRS) to be used by the offeror in reporting income tax and other returns. The TIN may be either a Social Security Number or an Employer Identification Number.

(b) All offerors must submit the information required in

paragraphs (d) through (f) of this provision to comply with debt collection requirements of 31 U.S.C. 7701(c) and 3325(d), reporting requirements of 26 U.S.C. 6041, 6041A, and 6050M, and implementing regulations issued by the IRS. If the resulting contract is subject to the payment reporting requirements described in Federal Acquisition Regulation (FAR) 4.904, the failure or refusal by the offeror to furnish the information may result in a 31 percent reduction of payments otherwise due under the contract.

(c) The TIN may be used by the Government to collect and report on any delinquent amounts arising out of the offeror's relationship with the Government (31 U.S.C. 7701(c)(3)). If the resulting contract is subject to the payment reporting requirements described in FAR 4.904, the TIN provided hereunder may be matched with IRS records to verify the accuracy of the offeror's TIN.

| (d) Taxpayer Identification Number (TIN).  |  |  |  |  |  |
|--|--|--|--|--|--|
| [ ] TIN:   |  |  |  |  |  |
| [ ] TIN has been applied for.  |  |  |  |  |  |
| [ ] TIN is not required because:   |  |  |  |  |  |
| [ ] Offeror is a nonresident alien, foreign corporation, or foreign partnership that does not have income effectively connected with the conduct of a trade or business in the United States and does not have an office or place of business or a fiscal paying agent in the United States; |  |  |  |  |  |
| [ ] Offeror is an agency or instrumentality of a foreign government;   |  |  |  |  |  |
| [ ] Offeror is an agency or instrumentality of the Federal Government.   |  |  |  |  |  |
| (e) Type of organization.  |  |  |  |  |  |
| [ ] Sole proprietorship;   |  |  |  |  |  |
| [ ] Partnership;   |  |  |  |  |  |
| [ ] Corporate entity (not tax-exempt);   |  |  |  |  |  |
| [ ] Corporate entity (tax-exempt);   |  |  |  |  |  |
| [ ] Government entity (Federal, State, or local);  |  |  |  |  |  |

| [ ] Foreign government;  |
|--|
| [ ] International organization per 26 CFR 1.6049-4;  |
| [ ] Other  |
| (f) Common parent.   |
| [ ] Offeror is not owned or controlled by a common parent as defined in paragraph (a) of this provision.   |
| [ ] Name and TIN of common parent:   |
| Name   |
| TIN  |
| K.4 CERTIFICATION REGARDING DEBARMENT, SUSPENSION, PROPOSED<br>DEBARMENT, AND OTHER RESPONSIBILITY MATTERS (FAR 52.209-5)<br>(DEC 2001)  |
| <pre>(a)(1) The Offeror certifies, to the best of its knowledge and<br/>belief,<br/>that -</pre>   |
| (i) The Offeror and/or any of its Principals -   |
| (A) Are [ ] are not [ ] presently debarred, suspended, proposed for debarment, or declared ineligible for the award of contracts by any Federal agency;  (B) Have [ ] have not [ ], within a 3-year period preceding this offer, been convicted of or had a civil judgment rendered against them for: commission of fraud or a criminal offense in connection with obtaining, attempting to obtain, or performing a public (Federal, state, or local) contract or subcontract; violation of Federal or state antitrust statutes relating to the submission of offers; or commission of embezzlement, theft, forgery, bribery, falsification or destruction of records, making false statements, tax evasion, or receiving stolen property; and |
| (C) Are [ ] are not [ ] presently indicted for, or otherwise criminally or civilly charged by a governmental entity with, commission of any of the offenses enumerated in subdivision $(a)(1)(i)(B)$ of this provision.  |

(ii) The Offeror has [ ] has not [ ], within a 3-year period preceding this offer, had one or more contracts terminated

for default by any Federal agency.

(2) "Principals," for the purposes of this certification, means officers; directors; owners; partners; and, persons having primary management or supervisory responsibilities within a business entity (e.g., general manager; plant manager; head of a subsidiary, division, or business segment, and similar positions).

THIS CERTIFICATION CONCERNS A MATTER WITHIN THE JURISDICTION OF AN AGENCY OF THE UNITED STATES AND THE MAKING OF A FALSE, FICTITIOUS, OR FRAUDULENT CERTIFICATION MAY RENDER THE MAKER SUBJECT TO PROSECUTION UNDER SECTION 1001, TITLE 18, UNITED STATES CODE.

- (b) The Offeror shall provide immediate written notice to the Contracting Officer if, at any time prior to contract award, the Offeror learns that its certification was erroneous when submitted or has become erroneous by reason of changed circumstances.
- (c) A certification that any of the items in paragraph (a) of this provision exists will not necessarily result in withholding of an award under this solicitation. However, the certification will be considered in connection with a determination of the Offeror's responsibility. Failure of the Offeror to furnish a certification or provide such additional information as requested by the Contracting Officer may render the Offeror nonresponsible.
- (d) Nothing contained in the foregoing shall be construed to require establishment of a system of records in order to render, in good faith, the certification required by paragraph (a) of this provision. The knowledge and information of an Offeror is not required to exceed that which is normally possessed by a prudent person in the ordinary course of business dealings.
- (e) The certification in paragraph (a) of this provision is a material representation of fact upon which reliance was placed when making award. If it is later determined that the Offeror knowingly rendered an erroneous certification, in addition to other remedies available to the Government, the Contracting Officer may terminate the contract resulting from this solicitation for default.

# K.4CERTIFICATION REGARDING DEBARMENT, SUSPENSION, PROPOSED DEBARMENT, AND OTHER RESPONSIBILITY MATTERS (FAR 52.209-5) (DEC 2001) (a)(1) The Offeror certifies, to the best of its knowledge and belief, that - (i) The Offeror and/or any of its Principals - (A) Are [] are not [] presently debarred, suspended, proposed for debarment, or declared ineligible for the award of contracts by any Federal agency; (B) Have [] have not [], within a 3-year period preceding this offer, been convicte L.5 PLACE OF PERFORMANCE (FAR 52.215-6) (OCT 1997)

- (a) The offeror or respondent, in the performance of any contract resulting from this solicitation,  $\square$  intends,  $\square$  does not intend [check applicable block] to use one or more plants or facilities located at a different address from the address of the offeror or respondent as indicated in this proposal or response to request for information.
- (b) If the offeror or respondent checks "intends" in paragraph (a) of this provision, it shall insert in the following spaces the required information:

| Place of Performance     | Name and Address of Owner                          |  |  |  |
|--------------------------|--|--|--|--|
| (Street Address, City,   | and Operator of the Plant                          |  |  |  |
| State, County, Zip Code) | or Facility if Other than<br>Offeror or Respondent |  |  |  |
|                          |  |  |  |  |

### K.6 SMALL BUSINESS PROGRAM REPRESENTATIONS (FAR 52.219-1) (APR 2002)

- (a)(1) The North American Industry Classification System (NAICS) code for this acquisition is 541710.
  - (2) The small business size standard is 500 employees.
- (3) The small business size standard for a concern which submits an offer in its own name, other than on a construction or service contract, but which proposes to furnish a product which it did not itself manufacture, is 500 employees.
  - (b) Representations.
  - (1) The offeror represents as part of its offer that it [] is, [] is not a small business concern.
- (2) [Complete only if the offeror represented itself as a small business concern in paragraph (b)(1) of this provision.] The offeror represents, for general statistical purposes, that it []is, []is not, a small disadvantaged business concern as defined in 13 CFR 124.1002.
- (3) [Complete only if the offeror represented itself as a small business concern in paragraph (b)(1) of this provision.] The offeror represents as part of its offer that it []is, []is not a women-owned small business concern.
  - (4) [Complete only if the offeror represented itself as a

small business concern in paragraph (b)(1) of this provision.] The offferor represents as part of its offer that it [] is, [] is not a veteran-owned small business concern.

- (5) [Complete only if the offeror represented itself as a veteran-owned small business concern in paragraph (b)(4) of this provision.] The offeror represents as part of its offer that is []is, []is not a service-disabled veteran-owned small business concern.
- (6) [Complete only if the offeror represented itself as a small business concern in paragraph (b)(1) of this provision.] The offeror represents, as part of its offer, that--
- (i) It [] is, [] is not a HUBZone small business concern listed, on the date of this representation, on the List of Qualified HUBZone Small Business Concerns maintained by the Small Business Administration, and no material change in ownership and control, principal office, or HUBZone employee percentage has occurred since it was certified by the Small Business Administration in accordance with 13 CFR part 126; and
- (ii) It [] is, [] is not a joint venture that complies with the requirements of 13 CFR part 126, and the representation in paragraph (b)(6)(i) of this provision is accurate for the HUBZone small business concern or concerns that are participating in the joint venture. [The offeror shall enter the name or names of the HUBZone small business concern or concerns that are participating in the joint venture:\_\_\_\_\_\_.] Each HUBZone small business concern participating in the joint venture shall submit a separate signed copy of the HUBZone representation.
  - (c) Definitions. As used in this provision--

"Service-disabled veteran-owned small business concern"-

- (1) Means a small business concern-
- (i) Not less than 51 percent of which is owned by one or more service-disabled veterans or, in the case of any publicly owned business, not less than 51 percent of the stock of which is owned by one or more service-disabled veterans; and
- (ii) The management and daily business operations of which are controlled by one or more service-disabled veterans or, in the case of a veteran with permanent and severe disability, the spouse or permanent caregiver of such veteran.
  - (2) Service-disabled veteran means a veteran, as defined

in 38 U.S.C. 101(2), with a disability that is service-connected, as defined in 38 U.S.C. 101(16).

"Small business concern," means a concern, including its affiliates, that is independently owned and operated, not dominant in the field of operation in which it is bidding on Government contracts, and qualified as a small business under the criteria in 13 CFR Part 121 and the size standard in paragraph (a) of this provision.

"Veteran-owned small business concern" means a small business concern-

- (1) Not less than 51 percent of which is owned by one or more veterans (as defined at 38 U.S.C. 101(2)) or, in the case of any publicly owned business, not less than 51 percent of the stock of which is owned by one or more veterans; and
- (2) The management and daily business operations of which are controlled by one or more veterans.

"Women-owned small business concern," means a small business concern --

- (1) That is at least 51 percent owned by one or more women; or, in the case of any publicly owned business, at least 51 percent of the stock of which is owned by one or more women; and
- (2) Whose management and daily business operations are controlled by one or more women.

#### (d) Notice.

- (1) If this solicitation is for supplies and has been set aside, in whole or in part, for small business concerns, then the clause in this solicitation providing notice of the set-aside contains restrictions on the source of the end items to be furnished.
- (2) Under 15 U.S.C. 645(d), any person who misrepresents a firm's status as a small, HUBZone small, small disadvantaged, or women-owned small business concern in order to obtain a contract to be awarded under the preference programs established pursuant to section 8(a), 8(d), 9, or 15 of the Small Business Act or any other provision of Federal law that specifically references section 8(d) for a definition of program eligibility, shall --
- (i) Be punished by imposition of fine, imprisonment, or both;

- (ii) Be subject to administrative remedies, including suspension and debarment; and
- (iii) Be ineligible for participation in programs conducted under the authority of the Act.

K.6SMALL BUSINESS PROGRAM REPRESENTATIONS (FAR 52.219-1) (APR 2002) (a)(1) The North American Industry Classification System (NAICS) code for this acquisition is 541710. (2) The small business size standard is 500 employees. (3) The small business size standard for a concern which submits an offer in its own name, other than on a construction or service contract, but which proposes to furnish a product which it did not itself manufacture, is 500 employees. (b) Representations. (1) The out • []

- K.7 SMALL DISADVANTAGED BUSINESS STATUS (FAR 52.219-22) (OCT 1999)
  1999)
  K.7SMALL DISADVANTAGED BUSINESS STATUS (FAR 52.219-22) (OCT 1999)
- (a) General. This provision is used to assess an offeror's small disadvantaged business status for the purpose of obtaining a benefit on this solicitation. Status as a small business and status as a small disadvantaged business for general statistical purposes is covered by the provision at FAR 52.219-1, Small Business Program Representation.
- (b) Representations.(1) General. The offeror represents, as part of its offer, that it is a small business under the size standard applicable to this acquisition; and either--
- [ ] (i) It has received certification by the Small Business Administration as a small disadvantaged business concern consistent with 13 CFR 124, Subpart B; and
- (A) No material change in disadvantaged ownership and control has occurred since its certification;
- (B) Where the concern is owned by one or more disadvantaged individuals, the net worth of each individual upon whom the certification is based does not exceed \$750,000 after taking into account the applicable exclusions set forth at 13 CFR 124.104(c)(2); and
- (C) It is identified, on the date of its representation, as a certified small disadvantaged business concern in the database maintained by the Small Business Administration (PRO-Net); or
- [ ] (ii) It has submitted a completed application to the Small Business Administration or a Private Certifier to be certified as a small disadvantaged business concern in accordance with 13 CFR 124, Subpart B, and a decision on that application is pending, and that no material change in disadvantaged ownership

and control has occurred since its application was submitted.

- (2) [] For Joint Ventures. The offeror represents, as part of its offer, that it is a joint venture that complies with the requirements at 13 CFR 124.1002(f) and that the representation in paragraph (b)(1) of this provision is accurate for the small disadvantaged business concern that is participating in the joint venture. [The offeror shall enter the name of the small disadvantaged business concern that is participating in the joint venture: \_\_\_\_\_\_.]
- (c) Penalties and Remedies. Anyone who misrepresents any aspects of the disadvantaged status of a concern for the purposes of securing a contract or subcontract shall:
- (1) Be punished by imposition of a fine, imprisonment, or both;
- (2) Be subject to administrative remedies, including suspension and debarment; and
- (3) Be ineligible for participation in programs conducted under the authority of the Small Business Act.

## K.8 PROHIBITION OF SEGREGATED FACILITIES (FAR 52.222-21) (FEB 1999) K.8PROHIBITION OF SEGREGATED FACILITIES (FAR 52.222-21) (FEB 1999)

- (a) "Segregated facilities," as used in this clause, means any waiting rooms, work areas, rest rooms and wash rooms, restaurants and other eating areas, time clocks, locker rooms and other storage or dressing areas, parking lots, drinking fountains, recreation or entertainment areas, transportation, and housing facilities provided for employees, that are segregated by explicit directive or are in fact segregated on the basis of race, color, religion, sex, or national origin because of written or oral policies or employee custom. The term does not include separate or single-user rest rooms or necessary dressing or sleeping areas provided to assure privacy between the sexes.
- (b) The Contractor agrees that it does not and will not maintain or provide for its employees any segregated facilities at any of its establishments, and that it does not and will not permit its employees to perform their services at any location under its control where segregated facilities are maintained. The Contractor agrees that a breach of this clause is a violation of the Equal

Opportunity clause in this contract.

(c) The Contractor shall include this clause in every

subcontract and purchase order that is subject to the Equal Opportunity clause of this contract.

# K.9 PREVIOUS CONTRACTS AND COMPLIANCE REPORTS (FAR 52.222-22) (FEB 1999) K.9PREVIOUS CONTRACTS AND COMPLIANCE REPORTS (FAR 52.222-22) (FEB 1999)

The offeror represents that--

- (a) It [] has, [] has not participated in a previous contract or subcontract subject to the Equal Opportunity clause of this solicitation;
- (b) It [] has, [] has not filed all required compliance
  reports; and
- (c) Representations indicating submission of required compliance reports, signed by proposed subcontractors, will be obtained before subcontract awards.
- K.10 AFFIRMATIVE ACTION COMPLIANCE (FAR 52.222-25) (APR 1984) K.10AFFIRMATIVE ACTION COMPLIANCE (FAR 52.222-25) (APR 1984)

The offeror represents that--

(a) It [] has developed and has on file, [] has not developed and does not have on file, at each establishment, affirmative action programs required by the rules and regulations of the Secretary of Labor (41 CFR 60-1 and 60-2), or (b) It [] has not previously had contracts subject to the written affirmative action programs requirement of the rules and regulations of the Secretary of Labor.

## K.11 COMPLIANCE WITH VETERANS' EMPLOYMENT REPORTING REQUIREMENTS (FAR 52.222-38) (DEC 2001)

By submission of its offer, the offeror represents that, if it is subject to the reporting requirements of 38 U.S.C. 4212(d) (i.e., if it has any contract containing Federal Acquisition Regulation clause 52.222-37, Employment Reports on Special Disabled Veterans, Veterans of the Vietnam Era, and Other Eligible Veterans), it has submitted the most recent VETS-100 Report required by that clause.

# K.12 RECOVERED MATERIAL CERTIFICATION (FAR 52.223-4) (OCT 1997) K.12RECOVERED MATERIAL CERTIFICATION (FAR 52.223-4) (OCT 1997)

As required by the Resource Conservation and Recovery Act of

1976 (42 U.S.C. 6962(c)(3)(A)(i)), the offeror certifies, by signing this offer, that the percentage of recovered material to be used in the performance of the contract will be at least the amount required by the applicable contract specifications.

# K.13 CERTIFICATION OF TOXIC CHEMICAL RELEASE REPORTING (FAR 52.223-13) (JUN 2003) K.13CERTIFICATION OF TOXIC CHEMICAL RELEASE REPORTING (FAR 52.223-13) (JUN 2003)

- (a) Submission of this certification is a prerequisite for making or entering into this contract imposed by Executive Order 12969, August 8, 1995.
  - (b) By signing this offer, the offeror certifies that--
- (1) As the owner or operator of facilities that will be used in the performance of this contract that are subject to the filing and reporting requirements described in section 313 of the Emergency Planning and Community Right-to-Know Act of 1986 (EPCRA) (42 U.S.C. 11023) and section 6607 of the Pollution Prevention Act of 1990(PPA) (42 U.S.C. 13106), the offeror will file and continue to file for such facilities for the life of the contract the Toxic Chemical Release Inventory Form (Form R) as described in sections 313(a) and (g) of EPCRA and section 6607 of PPA; or
- (2) None of its owned or operated facilities to be used in the performance of this contract is subject to the Form R filing and reporting requirements because each such facility is exempt for at least one of the following reasons: [Check each block that is applicable.]
- [] (i)The facility does not manufacture, process, or otherwise use any toxic chemicals listed under section 313(c) of EPCRA, 42 U.S.C. 11023(c);
- [] (ii)The facility does not have 10 or more full-time employees as specified in section 313(b)(1)(A) of EPCRA, 42 U.S.C. 11023(b)(1)(A);
- [] (iii)The facility does not meet the reporting thresholds of toxic chemicals established under section 313(f) of EPCRA, 42 U.S.C. 11023(f)(including the alternate thresholds at 40 CFR 372.27, provided an appropriate certification form has been filed with EPA);
- [] (iv) The facility does not fall within Standard Industrial Classification Code (SIC) major groups 20 through 39 or their corresponding North American Industry Classification System (NAICS) sectors 31 through 33; or

- [] (v) The facility is not located in the United States or its outlying areas.
- K.14 BUSINESS OWNERSHIP REPRESENTATION (EPAAR 1552.204-70) (JAN 2001) K.14BUSINESS OWNERSHIP REPRESENTATION (EPAAR 1552.204-70) (JAN 2001)

The successful awardee should check one or more of the categories below that represents its business ownership and return this information to the contracting officer within ten (10) calendar days after award. Completion of this clause by the successful awardee is voluntary.

"Ownership," as used in this clause, means: (a) At least 51 percent of the concern is owned by one or more individuals from a category listed below; or, in the case of any publicly owned business, at least 51 percent of the stock of the concern is owned by one or more such individuals; and (b) The management and daily business operations of the concern are controlled by one or more such individuals.

# [ ] Hispanic or Latino. [ ] Not Hispanic or Latino. Race [ ] American Indian, Eskimo, or Aleut. [ ] Asian or Pacific Islander. [ ] Black or African American. [ ] White.

Ethnicity

K.15 ORGANIZATIONAL CONFLICT OF INTEREST CERTIFICATION (EPAAR 1552.209-72) (APR 1984) K.15 ORGANIZATIONAL CONFLICT OF INTEREST CERTIFICATION (EPAAR 1552.209-72) (APR 1984)

The offeror [ ] is [ ] is not aware of any information bearing on the existence of any potential organizational conflict of interest. If the offeror is aware of information bearing on whether a potential conflict may exist, the offeror shall provide a disclosure statement describing this information. (See Section L of the solicitation for further information.)

K.16 SOCIAL SECURITY NUMBERS OF CONSULTANTS AND CERTAIN SOLE PROPRIETORS AND PRIVACY ACT STATEMENT (EPAAR 1552.224-70)
(APR 1984)K.16SOCIAL SECURITY NUMBERS OF CONSULTANTS AND CERTAIN SOLE PROPRIETORS AND PRIVACY ACT STATEMENT (EPAAR

#### 1552.224-70) (APR 1984)

- (a) Section 6041 of Title 26 of the U.S. Code requires EPA to file Internal Revenue Service (IRS) Form 1099 with respect to individuals who receive payments from EPA under purchase orders or contracts. Section 6109 of Title 26 of the U.S. Code authorizes collection by EPA of the social security numbers of such individuals for the purpose of filing IRS Form 1099. Social security numbers obtained for this purpose will be used by EPA for the sole purpose of filing IRS Form 1099 in compliance with Section 6041 of Title 26 of the U.S. Code.
- (b) If the offeror or quoter is an individual, consultant, or sole proprietor and has no Employer Identification Number, insert the offeror's or quoter's social security number on the following line.

Signature:\_\_\_\_\_

Title :\_\_\_\_\_

# K.17 SIGNATURE BLOCK (EP 52.299-900) (APR 1984) K.17SIGNATURE BLOCK (EP 52.299-900) (APR 1984)

I hereby certify that the responses to the above Representations, Certifications and other statements are accurate and complete.

| Date | ·  |
|------|--|
| к.18 | 3 CONGRESSIONAL DISTRICT/DUN AND BRADSTREET NUMBER (RTP-K-1)K.18CONGRESSIONAL DISTRICT/DUN AND BRADSTREET NUMBER (RTP-K-1) |
|      | Congressional district for offeror's place of business (as ed on the SF1411):  |
|      | Congressional district for offeror's place(s) of performance:  |
| В.   | Dun and Bradstreet Number:   |